# MONROE PUBLIC SCHOOLS

BOARD MEETING #1
January 14, 2014
7:00 p.m.

# **BOARD OF EDUCATION**

MRS. JUNE KNABUSCH-TAYLOR
DR. TEDD MARCH
MR. AARON N. MASON
MR. RYAN PHILBECK
MS. WENDY SPICER
MR. LAWRENCE VANWASSHENOVA
MR. ROBERT YEO

SUPERINTENDENT OF SCHOOLS DR. BARRY N. MARTIN

"Monroe Public Schools is committed to being the premier education organization in the region. We are devoted to promoting high expectations for all in a state-of-the-art 21st century curriculum. We recognize that the students and communities we serve are our customers, and we promise to make all decisions in their best interest."

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# MONROE PUBLIC SCHOOLS BOARD OF EDUCATION

Board Meeting #1 Tuesday, January 14, 2014 7:00 p.m.

#### **AGENDA**

		<u>Page</u>
<ul> <li>A. Roll Call and Call to Order</li> <li>1. Pledge of Allegiance to the Flag</li> <li>2. Board Member Appreciation Month</li> <li>B. Public Commentary – Agenda Items Only</li> </ul>	President President Dr. Martin President	1
C. Discussion and Action Items  1. Approval of Minutes  Move to approve the minutes of the following meetings as	President	2
<ul> <li>submitted:</li> <li>December 10, 2013 Work Session Minutes</li> <li>December 10, 2013 Board Meeting #22 Minutes</li> <li>December 12, 2013 Special Board Meeting (2 sets)</li> <li>January 7, 2014 Special Board Meeting</li> </ul>	President President President	
<ul><li>2. Reports and Updates</li><li>a. None at this time</li></ul>	President	
3. <b>Staff Resignation</b> Move to approve the resignation from Monroe Public Schools for Lidia Talaba effective December 12, 2013.	Dr. McLeod	10
4. <b>Teacher Appointment</b> Move to approve the appointment of Allison Kwasniak as a Teacher with Monroe Public Schools effective January 6, 2014 and place on the appropriate salary level as contained in the Master Agreement, and upon completion of all pre-employment requirement	Dr. McLeod	12
5. Dean of Students Recommendation  Move to approve a recommendation to contract with  Temporary School Staff, Inc. for the placement of  Stephannie Cherry as the MHS Dean of Students in the  Monroe Public Schools district upon completion of  criminal history verifications.	Mrs. Everly	16

6.	Teacher Tenure Recognition  Move to confirm and endorse the granting of tenure for Katie Collins and Kellie Skidmore-Baltrip on the appropriate anniversary dates.	Mrs. Everly	20
7.	Establish Dates, Time and Location of Board of Education Meetings Move to establish meetings for the Monroe Board of Education from January, 2014 to January, 2015 with workshops to begin at 5:30 p.m. and regular meetings to begin at 7:00 p.m. on Tuesdays at the Administration Building, 1275 N. Macomb St. Monroe, MI 48162 as listed.		23
8.	CTE Technology Purchase Move to accept the low bid from Professional Plotter Technologies for a Canon IPF815 MFP 44 inch Multi-Function Color Copier, Scanner, and Printer for a total not to exceed \$9,995. Funds for this purchase will come from the Perkins Grant.	Mr. Payne	26
9.	Arborwood Elementary Campus Security Pilot Move to approve the recommendation to move forward with a security pilot at Arborwood South Elementary. This pilot would include security equipment in the amount not to exceed \$15,000.00. These expenditures will be covered from the General Fund.	Mr. Payne	36
10.	<b>Superintendent's Comments</b>	Dr. Martin	
11.	Old Business	President	
12.	New Business	President	
13.	Public Commentary – Any Topic	President	
	<b>Adjournment</b> Move that the January 14, 2014 Board Meeting #1 of the Monro Public Schools Board of Education be adjourned.	President	90

# ROLL CALL

	Present	Absent
Mrs. Knabusch-Taylor		
Dr. March		
Mr. Mason		
Mr. Philbeck		
Ms. Spicer		
Mr. VanWasshenova		
Mr. Yeo		

#### APPROVAL OF MINUTES

#### **ENCLOSURES**

- December 10, 2013 Work Session Minutes
- December 10, 2013 Board Meeting #22 Minutes
- December 12, 2013 Special Board Meeting Minutes (2 sets)
- January 7, 2014 Special Board Meeting Minutes

#### RECOMMENDATION

Move to approve the following minutes as submitted:

- December 10, 2013 Work Session
- December 10, 2013 Board Meeting #22
- December 12, 2013 Special Board Meeting (2 sets)
- January 7, 2014 Special Board Meeting

MOTION:	SUPPORT:		ACTION:		
	Aye	Nay	<u>Abstain</u>	<u>Absent</u>	
Mrs. Knabusch-Taylor					
Dr. March Mr. Mason	<del></del>				
Mr. Philbeck					
Ms. Spicer					
Mr. VanWasshenova					
Mr. Yeo			<del></del>		

# MONROE PUBLIC SCHOOLS BOARD OF EDUCATION

Work Session
Tuesday, December 10, 2013
5:30 p.m.

#### **MINUTES**

#### Roll Call and Call to Order

Board Members Present: President Robert Yeo, Vice President Larry VanWasshenova, Secretary

June Knabusch-Taylor, Parliamentarian Aaron N. Mason, Trustee Ryan

Philbeck, and Trustee Wendy Spicer

Board Members Absent: Trustee Dr. Tedd March

Administrators Present: Barry Martin, Julie Everly, Ryan McLeod, Katherine Eighmey, Jerry Oley

(arrived at 6:04), David Payne (arrived at 6:05)

Administrators Absent: None

President Yeo called the meeting to order at 5:32 p.m.

#### **Closed Session**

Motion by Mr. VanWasshenova support by Mr. Mason to convene in closed session for the purpose of discussing worker's comp claim. (Open Meetings Act, Section 8c.)

Vote: Motion carried by a 6-0 hand vote at 5:32 p.m.

#### **Reconvene in Open Session**

Motion by Mr. Mason; support by Mr. Yeo to reconvene in open session of the Monroe Public Schools Board of Education work session.

Vote: Motion carried by a 6-0 hand vote at 6:05 p.m.

#### **District Finances**

Kathy Eighmey provided an update on the 2013/14 financial position of the district and talking points on possible budget reductions. Mrs. Eighmey will present a budget amendment at the second Board meeting in January.

#### **Community Relations**

Due to time constraints, Mr. Vergiels will present his information at the Superintendent Goals workshop immediately following tonight's Board meeting.

#### **Adjournment**

Motion by Mr. Mason; support by Mrs. Knabusch-Taylor that the 5:30 p.m., December 10, 2013, Work Session of the Monroe Public Schools Board of Education be adjourned.

Vote: Motion carried by a 6-0 hand vote at 6:59 p.m.

#### MONROE PUBLIC SCHOOLS BOARD OF EDUCATION

Board Meeting #22 December 10, 2013 **7:00 p.m.** 

#### **MINUTES**

#### Roll Call and Call to Order

**Board Members Present:** 

President Robert Yeo, Vice President Lawrence VanWasshenova, Secretary

June Knabusch-Taylor, Parliamentarian Aaron N. Mason, Trustee Ryan

Philbeck, and Trustee Wendy Spicer

Board Members Absent:

Trustee Dr. Tedd March

Administrators Present:

Barry Martin, Ryan McLeod, Katherine Eighmey, Jerry Olev

Administrators Absent:

Julie Everly, David Payne

President Yeo called the meeting to order at 7:05 p.m.

#### **Student Art Projects**

Mary Ann Cyr, Raisinville principal, and art teachers Steve Simon, Bonnie Ritsema, Melissa Cramer and Pam Mathews were present to introduce elementary art students whose work is on display for an entire year on the walls of the board room. These works of art have also been on display at the Mall of Monroe Art Show as well as at the Monroe County Fair. Each student stood by their art project for pictures and received a certificate of merit.

#### <u>Recess</u>

A short recess was called to enjoy refreshments at 7:15 p.m. The meeting resumed at 7:27 p.m.

#### **Public Commentary-Agenda Items Only**

There was no public commentary at this time.

#### **Approval of Minutes**

Motion by Mr. VanWasshenova; support by Ms. Spicer to approve the minutes of the following meetings as submitted:

- November 26, 2013 Board Work Session
- November 26, 2013 Board Meeting #21
- December 2, 2013 Special Work Session
- December 5, 2013 Special Board Meeting (4 sets)

Vote: Motion carried by a 6-0 roll call vote.

#### Reports and Update

November 18, 2013 Board Curriculum Meeting Minutes were received without comments.

#### **CSD-1 Testing on 40 District Boilers**

Motion by Mr. VanWasshenova; support by Mr. Mason to accept the low bid of \$5,660 from Sieb Plumbing, Heating & Air Conditioning, of Monroe, Michigan to perform state required boiler testing and reject all other bids. Money for this purchase will come from the General Fund.

Vote: Motion carried by a 6-0 roll call vote.

#### **Superintendent Comments**

- The Education Foundation of Monroe Public Schools awarded ten mini-grants in its latest round of mini-grant reviews. It is the largest number of grants in at least five years. Grants were awarded for five iPods so students can record book reviews for their fellow school students at Manor Elementary, a laptop computer for special education students at Monroe Middle School participating in writer's workshop, and materials for a fragmentation box that Monroe High students can use to study how a superconductor works.
- The Monroe High School gym was the site of its first-ever state championship meet for First Lego League teams last Saturday. The gym was packed with representatives from more than 40 teams.
- Monroe Public Schools performers continue their musical presentations at local places for the next ten days. Besides our singers being on My 98.3 FM nearly every morning at 7:45 over the next two weeks, students representing Monroe Public Schools will or have performed at Greenfield Village, the Toledo Zoo and Matthes Evergreen Farm.
- The annual Madrigal Dinner will take place this Friday and Saturday at St. Paul's United Methodist Church performed by MHS Generations of Sound, under the direction of Cate Windelborn.
- Monroe High School will be prominently featured in an upcoming edition of Inside Monroe magazine. A two-page full color spread of art work done by students in Mrs. Amy McBroom's class will be featured in the January issue. That same issue will feature a two-page story by MHS senior and journalism student Ashleigh Jones about the dangers of texting and driving.
- A Christmas tree decorated by Custer kindergarten students has been judged the best tree at the Monroe County Historical Museum's annual festival of trees. The trees will be on display through the end of the year.
- Colton Procy, a 4-year-old student at Riverside Early Learning Center, won a nationwide turkey coloring contest for preschoolers that was sponsored by a school furniture vendor. Entries came from all over the country and Colton won in the pre-K category. Because he won, Riverside will receive a special presentation bookcase for Colton's classroom.
- All administrators attended two days of coach training with Mr. Dan Newby this week. This training centered around understanding how relationships, having good listening skills, and being able to understand the role of emotions when working with people is critical to the coaching process and helping people be effective in their work.
- Tomorrow is our last one-hour early release for students in 2013.

#### **Old Business**

Mr. Mason suggested including a minimum number of teachers that could be reduced because of declining enrollment in the next budget projection.

#### **New Business**

Mr. Yeo suggested that Mr. Vergiels send board members his presentation via email instead of presenting at the workshop that will immediately follow this meeting.

#### **Public Commentary-Any Topic**

Selma Rankins, citizen, shared an article that was published in the Monroe Evening News regarding teaching diversity.

#### **Adjournment**

Motion by Mrs. Knabusch-Taylor; support by Mr. Mason that the December 10, 2013 Board Meeting #22 of the Monroe Public Schools Board of Education be adjourned.

Vote: Motion carried by a 6-0 hand vote at 7:42 p.m.

#### MONROE BOARD OF EDUCATION

1275 North Macomb Street, Monroe, Michigan 48162 Special Board Meeting, Thursday, December 12, 2013 5:00 p.m.

#### **MINUTES**

#### Roll Call and Call to Order

**Board Members Present:** 

President Robert Yeo, Vice President Lawrence VanWasshenova, Secretary June Knabusch-Taylor (arrived at 5:09 p.m.), Parliamentarian Aaron N. Mason, Trustee Dr. Tedd March, and Trustee Wendy Spicer

Board Members Absent:

Trustee Ryan Philbeck

Others Present:

Barry Martin, Ryan McLeod, James Davies, Melissa Provo, Cindy Flynn, Liaison Officer Jason Flora, student, student's stepmother and

grandmother, and father via conference call

Mr. Yeo called the meeting to order at 5:03 p.m.

#### **Closed Session**

Motion by Mr. VanWasshenova, support by Mr. Mason, to convene in closed session for the purpose of conducting a student disciplinary hearing. Open Meeting Act; Section 8 (b).

Vote: Motion carried by a 5-0 hand vote at 5:03 p.m.

#### **Reconvene Board Meeting**

Motion by Mr. VanWasshenova, support by Mr. Mason, that the closed session adjourn and the 5:00 p.m., December 12, 2013, Special Board Meeting reconvene.

Vote: Motion carried by a 6-0 hand vote at 5:23 p.m.

#### Recommendation

Motion by Mr. Mason, support by Dr. March, to expel the student according to the state mandate.

Vote: Motion carried by a 6-0 roll call vote at 5:24 p.m.

#### <u>Adjournment</u>

Motion by Mr. VanWasshenova, support by Dr. March, that the December 12, 2013, Special Board Meeting of the Monroe Public Schools Board of Education be adjourned.

Vote: Motion carried by a 6-0 hand vote at 5:24 p.m.

#### MONROE BOARD OF EDUCATION

1275 North Macomb Street, Monroe, Michigan 48162 Special Board Meeting, Thursday, December 12, 2013 5:00 p.m.

#### **MINUTES**

#### Roll Call and Call to Order

**Board Members Present:** 

President Robert Yeo, Vice President Lawrence VanWasshenova,

Secretary June Knabusch-Taylor, Parliamentarian Aaron N. Mason,

Trustee Dr. Tedd March, and Trustee Wendy Spicer

Board Members Absent:

Trustee Ryan Philbeck

Others Present:

Barry Martin, Ryan McLeod, James Davies, Melissa Provo, Cindy Flynn,

Liaison Officer Jason Flora, student and student's parents

Mr. Yeo called the meeting to order at 5:37 p.m.

A closed session was not requested.

#### Recommendation

Motion by Mr. Yeo, support by Mr. Mason, to expel the student.

Vote: Motion carried by a 6-0 roll call vote at 6:10 p.m.

#### Adjournment

Motion by Mr. VanWasshenova, support by Mrs. Knabusch-Taylor, that the December 12, 2013, Special Board Meeting of the Monroe Public Schools Board of Education be adjourned.

Vote: Motion carried by a 6-0 hand vote at 6:10 p.m.

#### MONROE BOARD OF EDUCATION 1275 North Macomb Street, Monroe, Michigan 48162 Special Board Meeting, Tuesday, January 7, 2014 5:00 p.m.

#### MINUTES

Roll Call and Call to Order

Board Members Present: President Robert Yeo, Vice President Lawrence VanWasshenova, Trustee

Dr. Tedd March, Trustee Ryan Philbeck

Board Members Absent: Secretary June Knabusch-Taylor, Parliamentarian Aaron N. Mason,

Trustee Wendy Spicer

Others Present: Barry Martin, Ryan McLeod, James Davies, Valerie Orr, Jessica Shultz

Mr. Yeo called the meeting to order at 5:02 p.m.

#### **Closed Session**

Motion by Mr. VanWasshenova, support by Mr. Philbeck, to convene in closed session for the purpose of conducting a student disciplinary hearing. Open Meeting Act; Section 8 (b).

Vote: Motion carried by a 4-0 hand vote at 5:03 p.m.

#### **Reconvene Board Meeting**

Motion by Mr. VanWasshenova, support by Mr. Philbeck, that the closed session adjourn and the 5:00 p.m., January 7, 2014, Special Board Meeting reconvene.

Vote: Motion carried by a 4-0 hand vote at 5:15 p.m.

#### Recommendation

Motion by Mr. Philbeck, support by Mr. VanWasshenova, to expel the student.

Vote: Motion carried by a 4-0 roll call vote at 5:18 p.m.

#### **Adjournment**

Motion by Mr. VanWasshenova, support by Mr. Philbeck, that the January 7, 2014 Special Board Meeting of the Monroe Public Schools Board of Education be adjourned.

Vote: Motion carried by a 4-0 hand vote at 5:18 p.m.

Board Meeting #1 January 14, 2014 Item #C.3

#### STAFF RESIGNATION

#### **BACKGROUND**

**Lidia Talaba**: We have received a letter of resignation from Lidia Talaba for personal reasons. Ms. Talaba was a World Language teacher at Monroe High School for the past year. Her resignation was effective on December 12, 2013.

#### **ENCLOSURE**

Letter of resignation

#### RECOMMENDATION

Move to approve the resignation from Monroe Public Schools for Lidia Talaba effective December 12, 2013.

MOTION:	SUPPORT:		ACTION:		
	Aye	Nay	<b>Abstain</b>	Absent	
Mrs. Knabusch-Taylor					
Dr. March Mr. Mason					
Mr. Philbeck					
Ms. Spicer					
Mr. VanWasshenova		<del></del>			
Mr. Yeo					

December 11, 2013

Monroe Public Schools

1275 N. Macomb St.

Monroe. Michigan 48162

Dear Superintendent:

This letter is to inform you that I have chosen to resign from my position as a French and Spanish teacher at Monroe High School. Due to health reasons my resignation will be effective December 12, 2013. Details for my decision are attached to this letter.

Sincerely, Zidia Talaba

Lidia Talaba

#### TEACHER APPOINTMENT

#### **BACKGROUND**

On behalf of the administration and the interview panel I am recommending the appointment of Allison Kwasniak as a Teacher with Monroe Public Schools. Ms. Kwasniak will be assigned as a World Language Teacher at Monroe High School for the remaining 2013/14 school year.

Ms. Kwasniak holds a Bachelor of Art degree from the University of Toledo. She recently completed her student teaching at Monroe High School. She was previously employed as a Substitute Teacher through EduStaff.

Members of the interview panel were: Val Orr, Principal; Jessica Shultz and Otto Zillgitt, Assistant Principals.

#### **ENCLOSURE**

Resume

3.50m\*o\*\*

#### RECOMMENDATION

Move to approve the appointment of Allison Kwasniak as a Teacher with Monroe Public Schools effective January 6, 2014 and place on the appropriate salary level as contained in the Master Agreement, and upon completion of all pre-employment requirements.

MOTION:	SUPPO	ORT:	ACTION:		
	<u>Aye</u>	Nay	<b>Abstain</b>	<u>Absent</u>	
Mrs. Knabusch-Taylor					
Dr. March					
Mr. Mason					
Mr. Philbeck	· ———				
Ms. Spicer					
Mr. VanWasshenova					
Mr. Yeo					
1411. 1 00					

Phone: 419-304-5074

Allison.Kwasniak@rockets.utoledo.edu

# Allison Kwasniak

December 16, 2013

To whom it may concern:

I would like to take this opportunity to express my interest in securing the Spanish/French teaching position within Monroe Public Schools. I am confident that the experience and knowledge I have gained at the University of Toledo and at Monroe High School make me an excellent candidate this position. Your district is of particular interest to me because of the exceptional learning experience I have had as a student teacher with Katelyn Martin, the diversity of the student body and the administration's vision of school improvement through Professional Learning Communities.

I hope to be considered as a perspective candidate for the Spanish teaching position for a variety of reasons.

I have extensive field experience teaching all levels of Spanish for grades 9-12. Over the past year I have researched and implemented a variety of teaching methods: TPR, TPRS and Comprehensible Input, which have enabled me to achieve a high success rate in the classroom. I am a responsible, enthusiastic, dedicated and creative individual that truly cares about student success. I possess strong written and verbal communication skills, excellent computer skills, and solid classroom management practices.

During the past semester I served as a student teacher in Spanish classrooms at Monroe High School. I have enjoyed collaborating with teachers to implement student centered lessons that emphasize communication. I work passionately to create lessons plans that include best practices for the students and assessments that are aligned with the current Michigan/Ohio standards, benchmarks and the Common Core.

From partaking in the Soroptimist Club, sporting events and Monroe's Pride Night, my love for Monroe High has grown tremendously in a short amount of time. I enjoy the diversity of students Monroe has to offer and the challenge of working with each student to help them reach their full potential.

If there is any other information that would prove helpful as you consider my candidacy, do not hesitate to contact me at 419-304-5047. I know that I will make a valuable contribution to your school and I look forward to speaking with you. Thank you for your time.

Sincerely,

Allison Kwasniak

Phone: 419-304-5074

Allison.Kwasniak@rockets.utoledo.edu

# Allison Kwasniak

• Objective: To be a Spanish educator for Monroe High School.

• Teaching Experience:

9/3/2013- Present

Monroe High School

Monroe, MI

#### Student Teacher:

- Taught beginning, intermediate, and advanced Spanish to grades 9-12 primarily using TPRS in a classroom of 30-35 students
- Successfully designed and implemented visual whole language units to foster students' communicative, listening, reading, and writing skills
- Developed an array of assessment methods to evaluate student performance
- Used pre and post tests to measure student growth
- Integrated and taught technology in all units
- Constructed lesson plans with student centered activities to promote cooperative learning
- Developed regular dialogue with parents concerning students' progress
- Assumed all classroom responsibilities beginning the second week
- Reflected on lessons with cooperating teachers to make improvements
- Put in grades to measure growth
- Used formal and informal assessments to gage students' comprehension
- Efficient in the use of Powerschool program

Summer 2013

University of Toledo

Toledo, OH

#### Teaching Assistant:

Tutored reading skills Chinese and Saudi Arabian students to comprehend college level texts and news articles to pass the TOEFL

Fall 2012

Central Catholic High School

Toledo, OH

#### Pre-Student Teaching Method's Experience:

- Independently created and taught a three week unit plan for Spanish II, grades 10-12 in a class size of 18-20 students primarily using the Grammar Based method
- Integrated technology into daily lessons
- Assisted with grading

Phone: 419-304-5074

Allison.Kwasniak@rockets.utoledo.edu

# Allison Kwasniak

• Education:

2009-2013

University of Toledo

Toledo, OH

- B.A., Multi-age Education-(K-12), Foreign Language (Spanish)
- Magna Cum Laude- 3.75 GPA

2005-2009

Notre Dame Academy

Toledo, OH

- Graduated with honors
- Completed 4 years of Spanish
- Certification:
- Pearson OAE Multi-Age: Passed
- ACTFL Writing Proficiency Test: Passed
- ACTFL Oral Proficiency Test: Results Pending- Taken on November 14
- Complimentary Experience:

2009-Present Hunter's Run

Temperance, MI

#### **Professional Horseback Riding Instructor &**

#### Lesson Teaching Assistant for Equestrian Riding Program:

Teaching English style of riding, care and safety to all ages in a group of 4-7 students

2009-2012

Hunter's Run

Temperance, MI

#### Counselor: Summer Youth Equestrian Camp

 Teaching English style of riding, care and safety to children ages 3-12 in a group of 20-25 students with 5 other co-workers

# DEAN OF STUDENTS RECOMMENDATION

#### **BACKGROUND**

On behalf of the administration we are seeking approval from the Board to contract with Temporary School Staff, Inc. for the Dean of Students position at Monroe High School and to make a recommendation to Temporary School Staff, Inc. for the placement of Stephannie Cherry into this position.

Ms. Cherry holds an Associate's degree from Owens Community College. She was most recently employed as the Behavior Coordinator at the Orchard Center High School.

Members of the interview panel were: Julie Everly, Assistant Superintendent; Valerie Orr, Principal; Jessica Shultz, Assistant Principal; Jay Clark, Teacher; and Mike Preadmore, Liaison/Parent.

#### **ENCLOSURE**

Resume

#### RECOMMENDATION

Move to approve a recommendation to contract with Temporary School Staff, Inc. for the placement of Stephannie Cherry as the MHS Dean of Students in the Monroe Public Schools district upon completion of criminal history verifications.

MOTION:	SUPPORT:		ACTION:		
	Aye	Nay	<b>Abstain</b>	<u>Absent</u>	
Mrs. Knabusch-Taylor					
Dr. March Mr. Mason		<del></del>			
Ms. Spicer		-			
Mr. VanWasshenova					
Mr. Vensel					
Mr. Yeo				•	

November 20, 2013

To Whom It May Concern,

I am interested in applying for the Dean of Student Services position in the Monroe Public School district. I believe I bring an energy level and unique understanding to the education environment when dealing with students. I have been at Orchard Center High School since last September in a similar position. I feel that my experience there and my well rounded background would make me a great fit for this position.

While my resume only reflects my recent experience in education I have worked in the school kitchen, volunteered with toddlers and been a day camp counselor at Calvary Christian School in Toledo, Ohio. I have also worked in a drug awareness program for teens where I taught sales techniques and customer service skills as well as supervised them on outings to basketball games and pizzerias. Most recently before working at OCHS, I worked at the Bedford Educational Child Care Center in Temperance, Mi. I worked with all ages from Toddlers to Kindergarten students.

When I was hired at Orchard Center High School, I felt that I had found my niche in education. I truly enjoy working with teens and especially the at risk youth population. I look forward to everyday challenges and triumphs that come with that environment.

I appreciate your time and consideration of my application and look forward to interviewing for this position.

Thank you,

Stephannie Cherry

Orchard Center High School

**Behavior Coordinator** 

734-765-3700

Stephannie L. Cherry 9633 Bay Creek Rd., Erie MI 48133 419-764-9530 <u>stephannie.cherry@gmail.com</u>

#### SUMMARY OF QUALIFICATIONS

Background in computer graphics design, marketing, sales and management with a solid history of sales success. Strong analytical and planning skills, combined with the ability to coordinate the efforts of many to meet organizational goals. Productive and efficient work habits without supervision. Self-motivator with high energy who enjoys working with all levels of employees and customers.

#### **EMPLOYMENT HISTORY**

#### **Behavior Coordinator** September 2012-Present

Orchard Center High School

Listen to students, gather personal information and assess needs. Talk through the responsible thinking process and figure out ways to help them be successful in class. Follow up with students in the classroom to assess their successfulness or see if more intervention is needed. Consult with parents, teachers and staff to determine the best path for success of the student.

#### Consultant April 2011-Present

Premier Designs

Listen to customers, gather personal information and assess needs. Present product and current trends in a fun relaxed setting. Assist customers with order process; follow up with customer service and future promotions.

#### Receptionist November 2007-April 2011

The Renhill Group

Answer and direct incoming phone calls. Receive all incoming clients and assist with their task at hand. Data entry of tax work and application information as well as periodic internet research.

#### Reimbursement Clerk October 2005-October 2007

Quarles Petroleum

Compile sales and financial data into spreadsheets used for reports inside the company to track fiscal earning and over-payments made by subscribing customers to track refunds owed. Interacts daily with customers all along the east coast quickly, politely and professionally to resolve all technical difficulties as well as customer issues with billing and credit.

#### Realtor March 2005-October 2005

ReMax Premier Realty

Handled all aspects of customer service from the sale of the home to the closing process. Prepared & submitted documents ensuring completeness and accuracy.

#### Office Manager/Realtor July 2003-February 2005

David Brewer Home Selling Team

Handled all aspects of customer service from the sale of the home to the closing process. Prepared & submitted documents ensuring completeness and accuracy. Personally responsible for the sale of 26 homes in 2004.

#### **EDUCATION**

2010, Personal Trainer Certification, AFPA
2005, Life and Annuities License, PFSU
2003, Real Estate License, Mosley School of Real Estate
2000-2003, Associates of Arts, Computer Graphic Design, Owens Community
College

#### PROFESSIONAL LICENSES

Life/Health and Annuities Insurance License Home Mortgage License Real Estate License/Inactive

#### ATHLETIC EVENTS

Lifting Up Lake 5K Run September 2010 Trek Women Triathlon July 2010

#### COMPUTER SKILLS

Proficient with all varieties of the MS Windows operating system as well as the MS Office Suite of utilities to include; Word, Excel, Power Point and Publisher.

#### **VOLUNTEER EXPERIENCE**

VFW Women's Auxiliary HIA Calvary Assembly of God Camp Virginia Jaycees Caroline County SPCA Outback Steakhouse Community Outreach USMC Toys for Tots

#### REFERENCES

Audrey Chabot, Chef, Gourmet Pastries and Exquisite Catering, 419/893-5684 Lisa Baggett, Team Leader, Renhill Group, 419/787-4978 Aimee Steele, Classroom Teacher, KinderCare, 419/297-2714

Board Meeting #1 January 14, 2014 Item #C.6

#### TEACHER TENURE RECOGNITION

#### **BACKGROUND**

Teacher Tenure is granted under the Michigan Teacher Tenure Act when a teacher satisfactorily completes a probationary period. Under the revised statute, teachers hired since September of 1993 and prior to the 2011 amendment must complete a four year probation period, unless they have received tenure in another Michigan district. Under that condition, a two-year probation must be served.

At the end of this school year, Katie Collins and Kellie Skidmore-Baltrip will be eligible for tenure.

On behalf of the administration, I am pleased to report that these teachers have earned good evaluations and recommendation from their supervisor(s). Even though tenure is granted under the statute, the Board of Education is asked to confirm and endorse the granting of tenure.

#### **ENCLOSURES**

Tenure Recommendations

#### RECOMMENDATION

Move to confirm and endorse the granting of tenure for Katie Collins and Kellie Skidmore-Baltrip on the appropriate anniversary dates.

MOTION:	SUPPORT:		ACTION:		
	<u>Aye</u>	Nay	<b>Abstain</b>	Absent	
Mrs. Knabusch-Taylor					
Dr. March					
Mr. Mason					
Mr. Philbeck			<del></del>		
Ms. Spicer		·			
Mr. VanWasshenova	·		***		
Mr. Yeo		<del></del>	·		



# Monroe Public Schools

# Administration Building

1275 North Macomb Street · Monroe, MI. 48162 Phone: 734-265-3000 · Fax: 734-265-3001

January 10, 2014

To Whom It May Concern:

It is with great pleasure that I write this recommendation to grant tenure for Mrs. Katie Collins.

Katie has been a preschool teacher in the Monroe Public School system for four years. She has been a wonderful asset to our teaching staff. She has worked very hard to complete the necessary requirements during her tenure period by establishing many positive relationships with students, parents and staff. Mrs. Collins has shown she is a dedicated professional who puts students first and is committed to lifelong learning.

I am very pleased to recommend Katie Collins for tenure.

As always,

Julie M. Everly

Assistant Superintendent of PreK-6 Curriculum and Human Resources



#### RAISINVILLE ELEMENTARY SCHOOL 2300 North Raisinville Road Monroe, Michigan 48162

(734) 265-4800 FAX: (734) 265-4801

January 10, 2014

Dear Dr. Martin,

It is with great pleasure that I recommend Kellie Skidmore-Baltrip for tenure status with Monroe Public Schools.

Yours truly,

Mary Ann Cyr

Dr. Mary Ann Cyr Principal

#### NOTICE OF NONDISCRIMINATION

It is the policy of Monroe Public Schools not to discriminate on the basis of race, color, national origin, gender, age, disability, religion, height, weight or marital status in its programs, services, employment, or any other activities. For information contact the office of the Superintendent of Schools, 1275 N. Macomb St., Monroe, MI 48162, 734-265-3010.

# ESTABLISH DATES, TIME AND LOCATION OF BOARD OF EDUCATION MEETINGS

#### BACKGROUND

Enclosed is the Board Meeting calendar following the same pattern as the previous year. Workshops have been scheduled for one per month along with *tentative* Discipline Hearing dates. Alternating months will be Finance Committee of the Whole. It would be the Board's prerogative to add workshops in the open board meeting nights as needed.

#### **ENCLOSURES**

Proposed Board of Education Meeting and Committee Meeting Calendar

#### RECOMMENDATION

Move to establish meetings for the Monroe Board of Education from January, 2014 to January, 2015 with workshops to begin at 5:30 p.m. and regular meetings to begin at 7:00 p.m. on Tuesdays at the Administration Building, 1275 North Macomb Street, Monroe, MI 48162 as listed.

MOTION:	SUPPORT:		ACTION:		
	<u>Aye</u>	Nay	<u>Abstain</u>	Absent	
Mrs. Knabusch-Taylor					
Dr. March					
Mr. Mason			<u>-</u>		
Mr. Philbeck Ms. Spicer		<del></del>			
Mr. VanWasshenova	<u> </u>		<u> </u>		
Mr. Yeo					

# 2014 Monroe Public Schools Board Meetings and Committee Meetings Meetings of the Monroe Public Schools Board of Education have been scheduled for January, 2014 to January, 2015 as follows.

<u>MONTH</u>	DATE	TIME	<u>MEETING</u>	<u>MONTH</u>	DATE	TIME	MEETING
JANUARY	14	5:30 p.m.	Work Session	JUNE	5	5:00 p.m.	Tentative Discipline Hearing
	14	6:45 p.m.	Organizational Meeting		11	4:30 p.m.	Physical Resources Comm
	14	7:00 p.m.	Board Meeting #1		16	5:00 p.m.	Curriculum Committee
	23	5:00 p.m.	Tentative Discipline Hearing		19	5:00 p.m.	Tentative Discipline Hearing
	27	5:00 p.m.	Curriculum Committee		24	5:30 p.m.	
	28	5:30 p.m.	Work Session		24	6:45 p.m.	Bd Mtg #11/Budget Hrg.
	28	7:00 p.m.	Board Meeting #2				
	30	5:15 p.m.	Policy Committee	JULY	7	5:00 p.m.	Personnel Committee
					8	7:00 p.m.	Board Meeting #12
FEBRUARY	3	5:00 p.m.	Personnel Committee		21	5:00 p.m.	Curriculum Committee
	6	5:00 p.m.	Tentative Discipline Hearing		22	5:30 p.m.	Work Session
	11	7:00 p.m.	Board Meeting #3		22	7:00 p.m.	Board Meeting #13
	12	4:30 p.m.	Physical Resources Comm				
	20	5:15 p.m.	Policy Committee	AUGUST	4	5:00 p.m.	Personnel Committee
	24	5:00 p.m.	Curriculum Committee		12	7:00 p.m.	Board Meeting #14
	25	5:30 p.m.	Finance/Comm. Relations		13	4:30 p.m.	Physical Resources Comm
	25	7:00 p.m.	Board Meeting #4		18	5:00 p.m.	Curriculum Committee
	27	5:00 p.m.	Tentative Discipline Hearing		26	5:30 p.m.	Finance/Comm. Relations
					26	7:00 p.m.	Board Meeting #15
MARCH	3	5:00 p.m.	Personnel Committee				
	11	7:00 p.m.	Board Meeting #5	SEPTEMBER	4	5:00 p.m.	Tentative Discipline Hearing
	13	5:00 p.m.	Tentative Discipline Hearing		8	5:00 p.m.	Personnel Committee
	17	5:00 p.m.	Curriculum Committee		9	7:00 p.m.	Board Meeting #16
	20	5:15 p.m.	Policy Committee		15	5:00 p.m.	Curriculum Committee
	25	5:00 p.m.	Work Session		18	5:00 p.m.	Tentative Discipline Hearing
	25	7:00 p.m.	Board Meeting #6		23	5:30 p.m.	Work Session
	27	5:00 p.m.	Tentative Discipline Hearing		23	7:00 p.m.	Board Meeting #17
					25	5:15 p.m.	Policy Committee
APRIL	7	5:00 p.m.	Personnel Committee		(1) (4) (1) (4)		
	9	4:30 p.m.	Physical Resources Comm	OCTOBER	2	5:00 p.m.	Tentative Discipline Hearing
	10	5:00 p.m.	Tentative Discipline Hearing		6	5:00 p.m.	Personnel Committee
	14	5:00 p.m.	Curriculum Committee		7	7:00 p.m.	Board Meeting #18
	15	5:30 p.m.	Finance/Comm. Relations		8	4:30 p.m.	Physical Resources Comm
	15	7:00 p.m.	Board Meeting #7		16	5:00 p.m.	Tentative Discipline Hearing
					20	5:00 p.m.	Curriculum Committee
MAY	1	5:00 p.m.	Tentative Discipline Hearing		21	5:30 p.m.	Finance/Comm. Relations
	5	5:00 p.m.	Personnel Committee		21	7:00 p.m.	Board Meeting #19
	6	7:00 p.m.	Board Meeting #8		23	5:15 p.m.	Policy Committee
	15	5:00 p.m.	Tentative Discipline Hearing				
	19	5:00 p.m.	Curriculum Committee	NOVEMBER	3	5:00 p.m.	Personnel Committee
	20	5:30 p.m.	Work Session		6	5:00 p.m.	Tentative Discipline Hearing
	20	6:30 p.m.	Scholarship Awards		11	7:00 p.m.	Board Meeting #20
	20	7:00 p.m.	Board Meeting #9		13	5:15 p.m.	Policy Committee
	22	5:15 p.m.	Policy Committee		17	5:00 p.m.	Curriculum Committee
					20	5:00 p.m.	Tentative Discipline Hearing
JUNE	2	5:00 p.m.	Personnel Committee		25	5:30 p.m.	Work Session
	3	7:00 p.m.	Board Meeting #10		25	7:00 p.m.	Board Meeting #21

# 2014 Monroe Public Schools Board Meetings and Committee Meetings Meetings of the Monroe Public Schools Board of Education have been scheduled for January, 2014 to January, 2015 as follows.

<u>MONTH</u>	DATE	TIME	<u>MEETING</u>	MONTH	DATE	TIME	MEETING	
DECEMBER	1	5:00 p.m.	Personnel Committee	JAN., 2015	13	5:30 p.m.	Work Session	
	4	5:00 p.m.	Tentative Discipline Hearing		13	6:45 p.m.	Organizational Meeting	
	9	5:30 p.m.	Finance/Comm. Relations		13	7:00 p.m.	Board Meeting #1	
	9	7:00 p.m.	Board Meeting #22					
	10	4:30 p.m.	Physical Resources Comm	color, national origin, gender, age, disability, religion, height, weight or marital status in its programs, services, employment, or any other activities. For information contact the office of the Superintendent of Schools, 1275 N.				
	15	5:00 p.m.	Curriculum Committee					
	18	5:00 p.m.	Tentative Discipline Hearing	Macomb St., Monroe, MI 48162 (734) 265-3070. This notice is posted in compliance with Act. #267 of the Public Acts of 1975, commonly cited ast the Open Meetings Act. Adopted January 14, 2014				

#### CTE TECHNOLOGY PURHCASE

#### **BACKGROUND**

See attached memo from David Payne.

#### **ENCLOSURE**

- Memo from David Payne
- Quotes from Professional Plotter Technologies, ACR Business Systems, and West Allis Blueprint
- Equipment documentation

# RECOMMENDATION

Move to accept the low bid from Professional Plotter Technologies for a Canon IPF815 MFP 44 inch Multi-Function Color Copier, Scanner, and Printer for a total not to exceed \$9,995. Funds for this purchase will come from the Perkins Grant.

MOTION:	SUPPORT:		ACTION:		
	<u>Aye</u>	Nay	<b>Abstain</b>	<b>Absent</b>	
Mrs. Knabusch-Taylor					
Dr. March					
Mr. Mason Mr. Philbeck					
Ms. Spicer			<del></del>		
Mr. VanWasshenova					
Mr. Yeo					



### **Monroe Public Schools**

Technology Department 1275 N. Macomb St Monroe MI, 48162

# **MEMO**

To: Dr. McLeod

From: David Payne

Date: 1/9/14

Subject: CTE Technology Purchase

We are recommending the purchase of the following equipment for Monroe High School CTE Department. This equipment will be utilized in the AutoCAD room by Mrs. Sweet and her students. The total amount of this purchase will not exceed \$9,995.00 and will be funded by the Perkins Grant. This package will include a Canon IPF815 MFP 44 inch Multi-Function Color Copier, Scanner, and Printer. This will replace the existing plotter that is no longer functional. The purchase also includes a three year warranty. I have included three quotes as well as documentation on this equipment. Professional Plotter Technologies was the lowest bidder and we are recommending the purchase through this company.

#### **Estimate**

# Professional Plotter Technologies

3913 Todd Lane Suite 508 Austin, TX 78744 www.plotterrpro.com

Date	Estimate #	
12/10/2013	1773	

#### Name / Address

Monroe Public Schools Attn: Peter Frailing / Admin Bldg. 1275 N. Macomb Street Monroe, MI 48162 (734) 265-3154

Project

Item	Description	Qty	Cost	Total
4836B019AB	Canon IPF815 MFP 44 inch Multi Function Color Copier,Scanner, Printer. with controller and touch screen	1	8,275.00	8,275.00
Canon Instant Rebate Onsite setup/Training RBC-RIJB36-36 WARR-PPT	monitor Canon Instant Rebate On site Setup and Training 36in x 100ft 36lb Premium HW Coated Bond Bright white PlotterPro Extended Warranty for onsite NBD repair for 2 additional years with CLP *** for all equipment incl. scanner, Controller and Canon Printer  24/7 Live tech support and an "Always Up" Program (If your printer will not print we will print your Job's and overnight for FREE while we are repairing your printer problem)  *** Customer Loyalty Agreement to purchase inks and papers with us for length of extended warranty  Quote generated by Geno - Please feel free to call directly at 512 501-6289 or email me at geno@plotterpro.com  There are many media's & papers that can be used with this printer please inquire with me for pricing (Media or CAD paper weight, width & Length) Ink prices to be locked for the three year period - Any color - 330ml sizes \$155.00 ea 700ml size \$270.00 ea.	1 1 2 1	-480.00 450.00 0.00 1,750.00	-480.00 450.00 0.00 1,750.00
		T T		

**Subtotal** 

**Sales Tax (0.0%)** 

**Total** 

# Professional Plotter Technologies

3913 Todd Lane Suite 508 Austin, TX 78744 www.plotterrpro.com

Date	Estimate #		
12/10/2013	1773		

Name / Address
Monroe Public Schools Attn: Peter Frailing / Admin Bldg. 1275 N. Macomb Street Monroe, MI 48162 (734) 265-3154

				Project
8		<b></b>		·
Item	Description	Qty	Cost	Total
	iPF MFP bundled includes:  • imagePROGRAF Printer*** iPF815 - and comes with the following:  • CiC40 Scanner with power cord and USB 2.0 Cable (Scanner to Server)  • 2 Meter USB Cable (Server to Printer)  • CiC40 MFP Stand  • Controller Computer with OS CiC40 MFP Stand Assembly Instructions  • SmartWorks MFP Software  • Acer with MS Windows 7 Home Premium Operating System  • 22" Flat Panel Touch-screen Display (2 USB Ports)  • 13:1 Media Card Reader (6 USB Ports)  • DVD/CD-RW Drive  • Installation and Operation Manual  • Operator Manual on CD-ROM			
		Subtotal \$9,999		\$9,995.00
		Sales Tax (0.0%) \$0.		\$0.00
		Tot	al	\$9,995.00

# Business Systems, LLC 4246 Luna Pier Rd., Suite B Luna Pier, MI 48157 Phone: 734.848.0006

www.altcopier.com

Authorized Signature:

# **Proposal**

Date	Proposal #		
11/13/2013	5679		

**Sales Tax (0.0%)** 

Total

\$0.00

\$10,775.00

Bill To:	
Monroe High School	
Attention: Ms. Sweet	
901 Herr Rd.	
Monroe, MI 48161	

**Ship To** 

Monroe High School Attention: Ms. Sweet 901 Herr Rd. Monroe, MI 48161

Tax Exempt Customers please submit completed forms.

Terms on account are Due on Receipt or 15 days, at the discretion of ACR Business Systems, LLC. Proposal is valid for 30 days from date listed.

A 15% Restocking Fee will applied on all Returned Equipment and Accessories.

Return Completed Estimate To: Fax- (734)848-4002 or e-mail info@altcopier.com

Item	Description	Qty	Rate	Total
4836B034BA 020	ImagePROGRAF iPF815 Printer MFP M40 -Includes Main Unit, Stand, M40 Scanner, MFP Stand, Acer PC with 22" Touch Screen Monitor and SmartWorks MFP Software, High Capacity M Basket, 1 Print Head, MBK/BK/C/M/Y (330ml) Ink Tanks, 1 Maintenance Cartridge, 2" Roll Holder with 3" Adapters, 160GB Hard Drive, Sample R Heavyweight Coated Paper, Printer Driver, HDI Driver, Digital Photo-Frod Access, Printer Driver Extra Kit, Print Plug-in for Microsoft Office Poster A Lite, Ethernet Card (built in), USB 2.0 High Speed Interface, Manuals, Pc Cord, One Year Onsite Warranty, Registration Card. Discount on Sale- Government, Education, Medical, 503C Organization	Media Roll ont Artist ower	9,795.00	9,795.00T -980.00
	**Price Includes 1 Sets of Ink Tanks, Delivery, Set Up, Installation and Training on Equipment**			
019	Optional Service, Plan: Large Format Printer Service- Annual Maintenance Contract; cover all Pa and Labor. Does not include consumables (Ink, Maintenance Cartridges, Media, Cutter Blades and Print Heads) Extended 1 Year of Coverage  Ink Tank & Supplies Pricing: Includes a 10% Academic Supplies Discour PFI-303MBK Pigment Matte Black Ink Tank, 330mL \$149.40 per Tank PFI-303BK Dye Black Ink Tank, 330mL \$149.40 per Tank \$149.40 per	nt ik ik ik	980.00	1,960.00
	Maintenance Cartridge MC-09 \$84.60 each PF-03 Print Head \$494.00 each			
Thank you for you	ir business.	Subtotal	•	\$10,775.00
-				

Acceptance of this Proposal is agreement to accept work/product, and agreement to remit payment within the Terms specified on the Estimate and Invoice after work has been completed and signed for. A \$40.00 Charge will be added to the account for all returned checks. Customer is liable for all legal costs if the account is placed for Collections.

wab

marknaber@westallisblueprint.com

(414) 321-1422 Fax (414) 321-4616

#### WWW.WESTALLISBLUEPRINT.COM

December 12, 2013

Name: Peter Frailing

E-mail: frailing@monroe.k12.mi.us

#### Canon IPF 815 MFP M40 Color Plotter / Copier / Scanner SINGLE ROLL – 44 INCH

The Canon IPF 815 MFP is a full function plotter / copier / scanner. The printer uses a modular printing technology. Printheads are separate from the ink cartridges. With a steady flow of fresh ink, the printheads are able to achieve maximum efficiency, yielding superior output performance.

Size

11" to 44" media (1 roll)

Speed

24x36 line drawings in 30 seconds

.....

Quality

4pl droplet size 256GB + 160gb HD

Memory Included items

40" color scanner, 44" color printer, Acer Windows7 PC, 22" touch screen

monitor, full startup supplies, all required stands and basket. Multiple screen

mounting options are includes with tall post and swing arm.

Purchase:

\$9795.00 MSRP

December Sale Price:

\$7551.00

Optional Canon On-site Installation 2133V092 .....

\$1395.00

Optional 2 year Warranty Extension 1708B149AA

\$3445.00

#### NOTE: All machines include free shipping.

NOTE: All machines come with complete 1 year onsite warranty.

NOTE: All machines come with FULL startup supplies.

# Canon

magePROGRAF

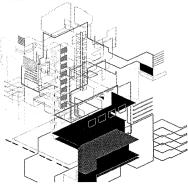


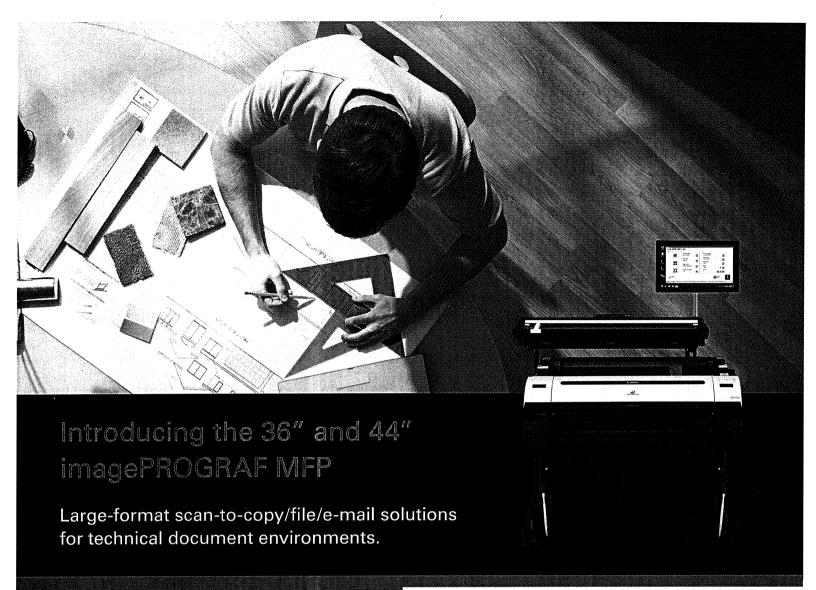


TECHNICAL DOCUMENTS

MITPILARRELEGIRAVIAT IIVIVAVEINIG







Designed for AEC, CAD, and GIS technical documents and general use, the 36" and 44" imagePROGRAF MFP large-format imaging systems help unlock the full potential of your productivity. This complete workflow solution provides a fast and effective system for copying, archiving, and distributing maps, drawings, renderings, site and facilities management plans, design and layout proofs, technical documents, and more.

# **FEATURES**

- This complete workflow solution includes a largeformat scanner, printer, MFP stand, computer, and intuitive touch-screen interface
- **Customize your system** and choose a compact 36" iPF755/750/710 printer or 44" iPF825/815 printer for maximum versatility
- CIS Scanning Technology for **incredible line definition** and **accuracy**
- Maximum achievable scan speeds of up to 10 inches per second for monochrome plain paper documents
- Comes standard with the ability to scan to PDF, JPEG, and TIFF file formats
- 2400 x 1200 dpi printing with precise 4pl ink droplets for high image resolution, clarity, and detail
- Economy Print Mode allows for lower cost of operation

# imagePROGRAF MFP

## **ADVANTAGES**

Featuring advanced imaging technologies, the 36" and 44" imagePROGRAF MFP systems are built for the way you work.

#### **VERSATILITY**

Customize your system without compromising your workflow. Choose a 44" large-format system for maximum versatility or a 36" printer for high-speed printing of D- or E-sized drawings with a reduced footprint. The imagePROGRAF MFP provides room for plain paper documents up to 41" wide (40" image width). And its unique paper path returns documents to the front, allowing for a space-saving design with front-accessible operation for flush wall installation. And with a large, simple-to-use touch-screen interface, one-touch scanning/copying has never been easier.

#### **MAXIMUM PRODUCTIVITY**

Whether it's construction plans, drawings, maps, or business presentations, speed is critical when deadlines are tight. The imagePROGRAF MFP is a powerful production tool for many environments, allowing you to scan up to **10 inches per second for monochrome** and up to 1.67 inches per second for color. Engineered for high-volume printing, Canon's advanced system architecture and one-inch print-head with 15,360 nozzles achieve outstanding print speeds.

#### **HIGH-PRECISION SCANNING**

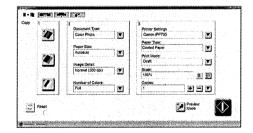
The imagePROGRAF MFP uses CIS technology to capture the finest image detail in technical documents, maps, sketches, hand-annotated drawings, and complex schematics. With **true 600-dpi optical resolution**, achieve exceptional monochrome performance with very sharp, clean, black-and-white images and high-definition color reproduction. And dynamic preview ensures that scans and copies match original hard-copy documents every time.

#### HIGH-QUALITY OUTPUT

Print complex schematics with super-clear small text fonts and crisp lines over color backgrounds, even on uncoated technical papers. A super-high-density print-head ejects tiny 4pl droplets of ink that consistently produce **2400 x 1200 dpi output with fine lines within +/- 0.10% accuracy** and as thin as 0.02mm. And Canon's unique 5-color Reactive ink set delivers durable, smudge-resistant prints with sharp lines and text, bold colors, and smooth fills.

#### ADVANCED SOFTWARE

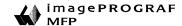
A solution isn't just hardware. SmartWorks MFP gives you all the tools you need to quickly and easily scan large-format technical documents to copy/file/e-mail. With a simple-to-use interface and unique scan-it-once ability, SmartWorks MFP allows for **efficient batch scanning** and ensures that top quality scanned images are produced in the least amount of time.



Scan drawings, share documents, make last minute changes, and meet critical deadlines. A fast and effective large-format, capture-to-output solution, the imagePROGRAF MFP keeps projects moving forward, helping you be more productive than ever before.

With four lines of imagePROGRAF solutions available, Canon has the answer for your large-format needs.

# SCANNER SPECIFICATIONS



#### Scan Speed\*

• 24-bit Full Color @ 200 dpi: 1.67" (per second) • 8-bit Grayscale and Monochrome @ 200 dpi: 10" (per second)

#### Scan Modes

- 16.7-million Color RGB (24-bit)
- 256 color RGB adaptive indexed color palette (8-bit)
- 256-level Grayscale (8-bit)
- Black and White (1-bit)

#### Color Space

Normalized RGB

#### Color Image Processing

Brightness

#### Resolution

- 2400 dpi (maximum)
- 600 dpi (optical)
- · Variable (100-2400 dpi, in one-dpi steps)

#### Scan Accuracy\*\*

+/- 0.1%; +/- 1 pixel

#### Maximum Image Width

#### Maximum Media Width

41 Inches

#### Maximum Scan Length

93 Inches

#### Maximum Media Thickness

0.012 Inches (0.3mm)

#### Media Feed System

Single large diameter precision ground drive roller; adaptive CIS media focus management and media guide mechanism; intuitive face-up, front-loading, and front-exit media path with side justification; automatic media size detection with reliable optical media sensors

#### **Digital Imaging Technology**

Contact Image Sensor (CIS) Technology

- 5x close-spaced "deep focus" CIS (25,000 pixels)
- 48-bit RGB digital color image capture
- 16-bit grayscale image capture
- · Panchromatic monochrome and black and white
- Bi-directional extra long-life LED light system for optimum object illumination and instant-on scanning capability

#### Digitàl Image Processing

- 2D Intelligent Adaptive Thresholding (IAT) (1-bit mode)
   Fixed Threshold Black and White (1-bit mode)
- Dynamic Normalization Application (DNA) with 16-bit super sampling

#### User Status and One-Touch Operation

Center mounted LCD scanner control panel; walk-up operation and user selection of scanner mode with stop, forward, rewind, scan, and copy buttons; local language options, panel overlay, and Magnetic Media Guide

#### Included Software

SmartWorks MFP scan-to-file, copy, e-mail with real-time image viewer. Supports TIFF, JPEG, TIFF G4,

#### Operating System

Windows 7 Professional (64-bit)

#### User Maintenance

Installable plug-n-play scanner; simple cleaning

#### Scanner Interface Kit

USB 2 Hi-speed

#### **Operating Environments**

10 - 30°C, 35-80% RH, non-condensing

#### **External Power Supply**

100-250 VAC autosensing +/- 10%, 50-60 Hz

#### Scanner Power Consumption

- 40Wh (Scanning)
- 4.2Wh (Stand-by)

#### Compliances

CB, CE, FCC, UL, RoHS, ENERGY STAR®

#### MFP Dimensions (H x W x D) (with Stand, Scanner and Monitor) (Does not include Printer)

67" x 57" x 31.5

#### Package Dimensions (H x W x D)

19.3" x 57" x 22"

#### Package Weight

#### What's In The Rox?

- imagePROGRAF Printer\*\*\*
- Ci C40 Scanner with power cord and USB 2.0 Cable (Scanner to Server)
- 2 Meter USB Cable (Server to Printer)
- Ci C40 MFP Stand
- Ci C40 MFP Stand Assembly Instructions
- SmartWorks MFP Software
- Computer (Dedicated PC): MS Windows 7 Professional Operating System
- Flat Panel Touch-screen Display
- Installation and Operation Manual
  Operator Manual on CD-ROM

#### **Compatible Printers**

- imagePROGRAF iPF825
- imagePROGRAF iPF815
- imagePROGRAF iPF755
- imagePROGRAF iPF750
- imagePROGRAF iPF710
- \* The scan rate is proportional across the full range of resolutions supported by the scanner, Actual scan times will depend on the host system performance. Quoted top speeds may be limited by the effective bandwidth of the USB 2 and is not guaranteed for all media types.
- \*\* The quoted scan accuracy may vary depending on the operating environment and the thickness of the media.
- \*\*\* Please refer to www.usa.canon.com/imageprograf for specifications for imagePROGRAF printer models



1-800-OK-CANON www.usa.canon.com

Canon U.S.A., Inc. One Canon Plaza Lake Success, NY 11042

As an ENERGY STAR® Partner, Canon U.S.A., Inc. has determined that this product meets the ENERGY STAR guidelines for energy efficiency. ENERGY STAR and the ENERGY STAR mark are registered U.S. marks. CANON, IMAGEPROGRAF, and the GENUINE logo are registered trademarks of Canon Inc. in the United States and may also be registered trademarks or trademarks in other countries. IMAGEANYWARE is a trademark of Canon. All other referenced product names and marks are trademarks of their respective owners and are hereby acknowledged. Some items may not be available at this time; please check for availability. Specifications and availability subject to change without notice. All printer output images are simulated. MFP shown with iPF750 printer.

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#### ARBORWOOD ELEMENTARY CAMPUS SECURITY PILOT

#### BACKGROUND

See attached memo from David Payne.

#### **ENCLOSURE**

- Memo from David Payne
- Information on Access Control, Video Surveillance and Visitor Management

#### RECOMMENDATION

Move to approve the recommendation to move forward with a security pilot at Arborwood South Elementary. This pilot would include security equipment in the amount not to exceed \$15,000.00. These expenditures will be covered from the General Fund.

<b>MOTION:</b>	SUPPORT:		ACTION:		
	Aye	Nay	<b>Abstain</b>	<b>Absent</b>	
Mrs. Knabusch-Taylor					
Dr. March					
Mr. Mason Mr. Philbeck					
				<del></del>	
Ms. Spicer					
Mr. VanWasshenova Mr. Yeo					



### **MEMO**

To: Dr. Martin

From: David Payne

Date: 1/9/14

Subject: Arborwood Elementary Campus Security Pilot

We are recommending the approval to move forward with a security pilot at Arborwood South Elementary. This pilot would include security equipment in the amount not to exceed \$15,000.00. This purchase would be funded with General Fund monies. The equipment will be purchased through several vendors and tested in different scenarios until we are comfortable and confident before making a larger recommendation that would include all our schools and buildings. The information we gather from this pilot will help us determine the best plan to follow and incorporate it into a longer term plan of deployment. We are looking into three areas of security to implement during this pilot; Access Control, Video Surveillance, and Visitor Management.

#### **Access Control**

- This security enhancement will allow access into buildings without the use of keys. This will also let us know when doors are open or ajar. Another benefit to this system is the ability to buzz people in with a video entry intercom.
- AIPhone is the product we will be piloting for this technology.

#### Video Surveillance

- We will be piloting new video equipment at Arborwood as many of our buildings have video surveillance but it is outdated, management is antiquated, and video quality is extremely poor.
- Video Insight is the company we would be piloting.

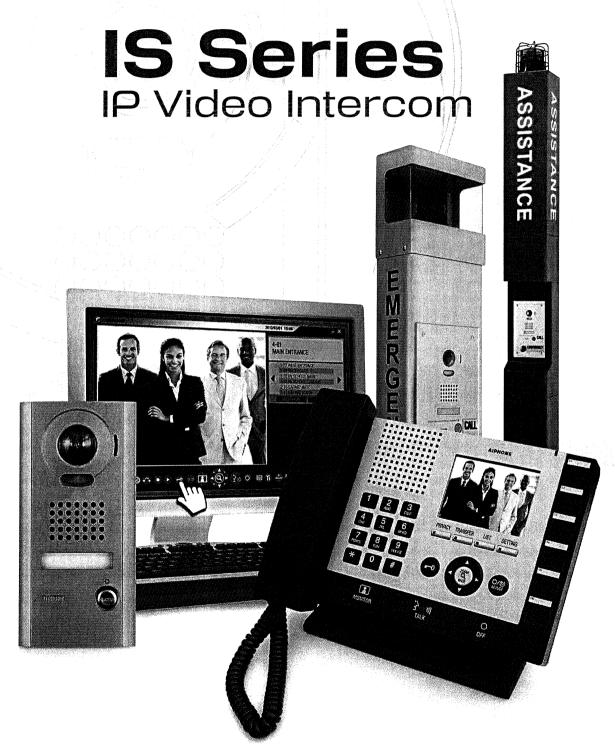
#### Visitor Management

- This technology will allow automated visitor management tracking and badge printing.
- Raptor is the company we will be piloting if approved.

I have included information on all listed technologies for your review. As this is a pilot we will be working closely with the administration at Arborwood campus to make sure this benefits and makes things more efficient for staff as well as creating a more secure and safe learning environment for our students. I will be at the Board Meeting to answer any questions or to explain this pilot in further detail.

It is the policy of Monroe Public Schools not to discriminate on the basis of race, color, national origin, gender, age, disability, religion, height, weight or marital status in its programs, services, employment, or any other activities. For information contact the office of the Superintendent of Schools, 1275 N. Macomb St, Monroe, MI 48162, 734-265-3150.





Building Communication. Controlling Security.

## IS Series helps save money



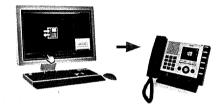
Control multiple functions from any location. For instance, when one building closes for the night, security can be managed from another location. School districts, businesses, and multi-building facilities can improve efficiency and decrease costs with centralized security and communication. The IS Series provides a wide array of features to meet the needs of a variety of applications. Control the IS System from anywhere on the network.

Once visitor identity is established, unlock doors or gates from anywhere on the network.



Internal Communication

Communicate easily between stations on the network, from within a building, or from across town.



Broadcast Emergencies
Create areas and zones to easily broadcast emergency announcements quickly.



Schedule Bells & Announcements
Program announcements by day, week, or month. Create different schedules for holidays, breaks, or after hours.



Forward Missed Calls Automatically If a master station is not answered, have the call forwarded to another master station as well as to an outside phone number, like 911.

39



Start Small, Grow Large

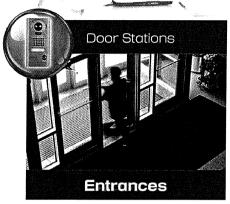
IP Boxed Sets are a great introduction to the IS Series. Each box contains an IP addressable door station and either an IP addressable desktop master station or software master station. Easily expand by adding more boxed sets or by integrating with a hardwired IS System.



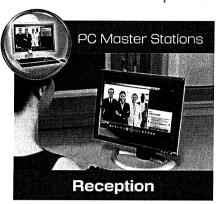
2

# **IS Series Solutions**

Schools • Office Buildings Campuses • Garages Public Utilities • Hospitals



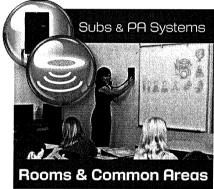
Protect staff by giving them the advantage to safely confirm the identity of visitors before unlocking the entrance with door release.



Increase staff efficiency by controlling various entrances from a central location. Easily transfer responsibilities to another location or individual.



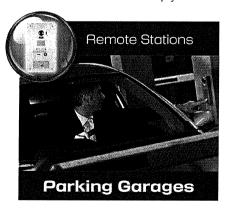
Communicate between offices from within a building or with an office across town. Internally communicate using a standard or PC master station.



Broadcast messages throughout the building or to a specified room or office with the choice of either a hands-free or handset reply.



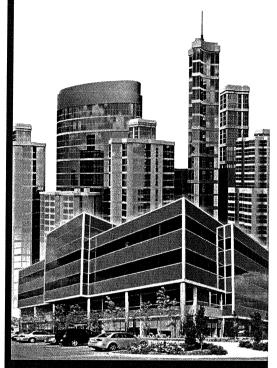
Provide campus wide peace of mind by installing assistance or emergency towers. Assess situations before dispatching personnel.



Identify and communicate with individuals at remote locations to determine if their access into the building is legitimate.

## Scale the System!

The IS Series is the perfect system for any building size. Configurations can be simple to accommodate 1 door station and 1 master station and can grow to a larger system to include stations around the world.



## Use as an Edge Device!



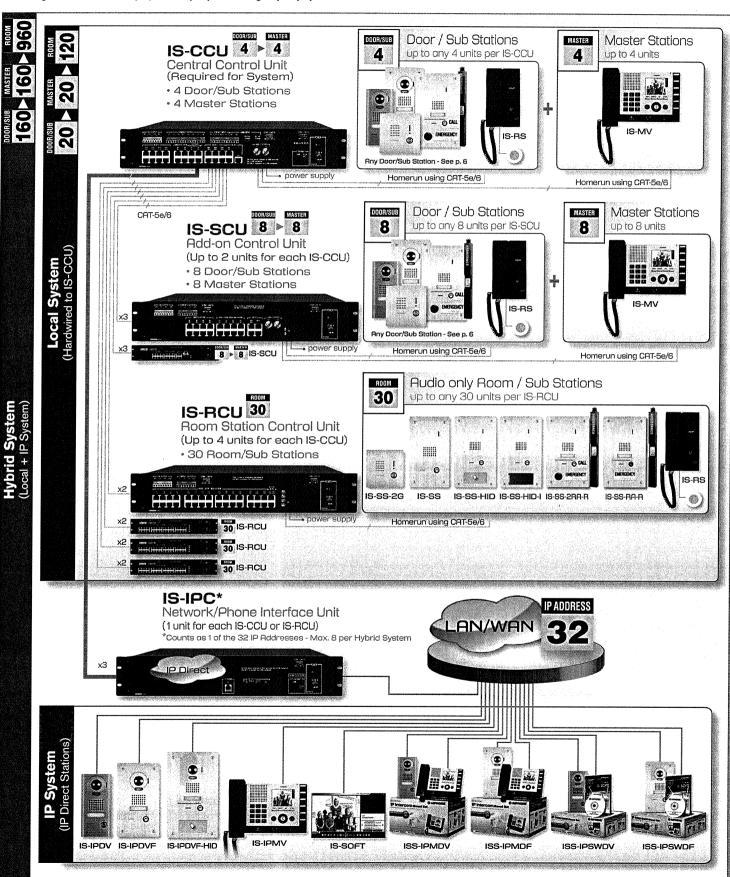
## **Zoom for clarity!**

Digital Zoom with PanTilt control allows for clear identification.



## IS Series Sample System Layout

Diagram is for illustrative purposes only. System wiring may vary by installation. Refer to instructions for actual installation directions.



## IS Series System Feature Chart

	10 Correct Cycloria	reatore Chart			
Application	Feature	Local System Hardwired to IS-CCU	IP System IP Direct Stations	Hybrid System Local + IP System	
	Distances up to 980'	✓		<b>√</b>	
	Distances greater than 980'		<b>√</b>	<b>√</b>	
Gates and Door Entries	Call Queueing	✓		<b>√</b>	
	E-mail Notification			<b>√</b>	
	Video Out (1Vpp)	✓		✓	
	Emergency - ADA Compliant Stations	<b>√</b>			
Parking Structures	Sleek Emergency Wall Boxes with Beacon Light	✓		✓	
	Call Forwarding to a telephone line	<b>√</b>		<b>√</b>	
	Classroom Station with Speaker Output	✓		✓	
Schools	Page/Bell Schedule Programming	<b>√</b>		✓	
	Multi-school Integration			✓	
	Paging via External Amplifier			<b>\</b>	
Offices	Paging Through Units	✓	✓	✓	
	Internal Call Forwarding	<b>√</b>	<b>\</b>	✓	
	Central Station Controlled Door Entry		✓	✓	
Multi-Building	Internal Call Forwarding	<b>\</b>			
Offices	Multi-zone Paging via External Amplifier	✓		✓	
	Bell Schedule/Shift Change Programming				
	Emergency - ADA Compliant Stations	✓			
Corporate Campuses	Modular Emergency Towers	***			
	Centrally Controlled Door Entry		✓	✓	
	Department Specific Door Entry		<b>\</b>	<b>Y</b>	
Hospitals	After Hours Door Entry		✓	✓	
	Emergency - ADA Compliant Stations	<b>\</b>			

## Integrating IS-IPCs with IP Direct Stations

IP Devices*	Maximum # per Local System		The second second second	Total # per Global System	
IS-IPC	1	4	8	256	
IS-IPMV					
IS-IPDV					
IS-IPDVF	31	28	24	768	
IS-IPDVF-HID	<b>-</b> .			. 30	
IS-SOFT**					

## Station count when only using IP Direct Stations

IP Devices*	Maximum # per Local System	Maximum # per Global System
IS-IPMV		
IS-IPDV		
IS-IPDVF	32	1,024
IS-IPDVF-HID		,
IS-SOFT**		

<sup>\*</sup> Total number of IP devices cannot exceed 32 units per Local Networked System (Local Site) and 1,024 per Global System.



Homerun stations to Control Units (IS-CCU or IS-SCU) via CAT-5e / 6 Form C contact for door release



IS-DV

- Door Station PTZ camera
- · Aluminum die cast
- · Surface mount
- Use optional IS-MB\* for mullion mounting



#### IS-DVF Door Station

- · PTZ camera Stainless steel
- · Flush mount

- · Mounting box included Use optional SBX-ISDVF\* for surface mounting



#### IS-DVF-HID

Card Access Door Station

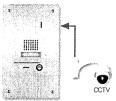
- Same as IS-DVF
- · HID® ProxPoint® Plus proximity card reader
- Use optional SBX-ISDVFP\* for surface mounting



#### IS-DVF-HID-I

Card Access Door Station

- Same as IS-DVF
- HID® iClass® smart card reader
- Use optional SBX-ISDVFP\* for surface mounting



IS-SS-CI

Door Station

- CCTV input
- · Stainless steel
- Flush mount
- Mounting box included
- Use optional SBX-ISDVFRA\* for surface mounting

#### Homerun stations to Control Units (IS-CCU, IS-SCU, or IS-RCU) via CAT-5e / 6

Form C contact for door release



**IS-SS-2G** 

Door / Sub Station

- Stainless steel
- · Flush mount
- · Fits standard 2-gang box
- Use optional SBX-2G\* for surface mounting



#### IS-SS

Door / Sub Station

- Stainless steel
- Flush mount
- Mounting box included
- Use optional SBX-ISDVF\* for surface mounting



IS-SS-HID

Card Access Door Station

- Same as IS-SS
- HID® ProxPoint® Plus proximity card reader
- Use optional SBX-ISDVFP\* for surface mounting

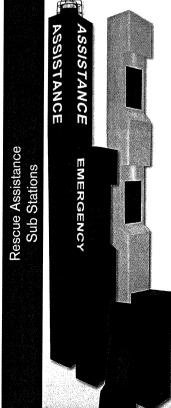


#### IS-SS-HID-I

Access Door Station

- Same as IS-SS
- · HID® iCLASS® smart card reader
- Use optional SBX-ISDVFP\* for surface mounting

#### Homerun stations to Control Units (see below for specific control units) via CAT-5e / 6 - Fiber Optic adaptor available for longer distances





Narrow 4" depth meets ADA wall mounting requirements

· 12 Gauge stainless steel

Modular Towers\*\* Provides lower freight and installation costs

- 1/4" steel body
- Approximately 90lbs per module
- Zinc treated inside & out
- Use IS-IFB\* interface box for mounting IS Series RA stations to existing Code Blue® or Talk-A-Phone® Towers or Wall boxes



- \*For more information on this product, visit www.aiphone.com



#### IS-DVF-2RA

ADA Compliant Audio + Video RA Station

- PTZ camera
- Lettering & Braille signage
- LED call status indicator · Dual call buttons
- 2 form C relay outputs
- · Stainless steel
- Flush mount
- · Mounting box included
- Homerun to IS-CCU or IS-SCU only



#### IS-SS-2RA

ADA Compliant Audio Only RA Station

- CCTV input
- Lettering & Braille signage · LED call status indicator
- · Dual call buttons
- · 2 form C relay outputs
- · Stainless steel
- Flush mount
- · Mounting box included

EMERGENCY

Homerun to IS-CCU or IS-SCU only



#### IS-SS-2RA-R

ADA Compliant Audio Only RA Station

- Lettering & Braille signage
- · LED call status indicator · Dual call buttons
- 2 form C relay outputs
- · Stainless steel · Flush mount
- Mounting box included
- Homerun to IS-CCU, IS-SCU, or IS-RCU

## IS-SS-RA-R

ADA Compliant Audio Only RA Station

- Lettering & Braille signage
- LED call status indicator
- Single call button 2 form C relay outputs
- Stainless steel
- Flush mount Mounting box included
- Homerun to IS-CCU, IS-SCU, or IS-RCU

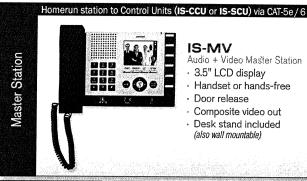


- \*Strobe lights require additional power supply (PS-2420UL\*)

### IS-SS-RA ADA Compliant Audio Only RA Station

- CCTV input Lettering & Braille signage LED call status indicator
- Single call button 2 form C relay outputs
- Stainless steel Flush mount
- Mounting box included
- Homerun to IS-CCU or IS-SCU only





majimin 66

IS-CCU Central Control Unit Accommodates:

- 4 Door / Sub Stations
- 4 Master Stations
- · 2 IS-SCU's
- 4 IS-RCU's
- 1 IS-IPC

#### IS-SCU

Add-on Control Unit

· Connects to IS-CCU (úp to 2 units per IS-CCU)

Accommodates:

- · 8 Door / Sub Stations
- 8 Master Stations



#### IS-RCU

Room / Sub Control Unit

- Connects to IS-CCU (up to 4 units per IS-CCU)
- Can be used alone in an audio only system (IS-MV can be used as an audio only master station)

Accommodates:

- 30 Audio Only Room / Sub Stations
- 1 IS-IPC

Phone Interface Network /

Connect directly to a network



#### IS-IPC

Network / Phone Interface Unit

- Brings all stations connected to an IS-CCU or IS-RCU onto a network
- Allows IS Series to interface with PBX systems
- 1 IS-IPC per IS-CCU or IS-RCU (up to 8 IS-IPCs per system)

Connect stations directly to a network



#### IS-IPDV

IP Direct Door Station

- PTZ camera
- Aluminum die cast
- PoE 802.3af or use PS-2420UL\* (sold separately)
- Surface mount

Direct Stations

Use optional IS-MB\* for mullion mounting



#### IS-IPDVF

IP Direct Door Station

- · PTZ camera
- · Stainless steel
- PoE 802.3af or use PS-2420UL\* (sold separately)
- · Flush mount
- · Mounting box included
- Use optional SBX-ISDVF\* for surface mounting



#### IS-IPMV

IP Direct Audio + Video Master Station

- · 3.5" LCD display
- Handset or hands-free
- Door release
- PoE 802.3af or use PS-2420UL\* (sold separately)
- · Desk stand included (also wall mountable)



#### IS-SOFT

PC Master Station Software

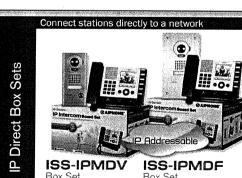
- Virtual master station
- Door release
- Records video to computer
- One IS-SOFT per PC
- Compatible with Windows® XP, Windows Vista®, Windows® 7, or Windows® 8



#### IS-IPDVF-HID

IP Direct Card Access Door Station

- · Same features as IS-IPDVF
- Embedded HID® ProxPoint® Plus Card Reader



Box Set

Includes: [1] IS-IPDV [1] IS-IPMV Box Set

Includes: [1] IS-IPDVF [1] IS-IPMV



#### ISS-IPSWDV ISS-IPSWDF

Box Set

Includes: [1] IS-IPDV [1] IS-SOFT Box Set Includes:

[1] IS-IPDVF 1 IS-SOFT



#### IS-PU-UL

Power Supply

- 48V DC, 2A UL Listed
- Required for every one IS-CCU, IS-SCU, IS-RCU, or IS-IPC
- Use IS-RACK\* to rack mount IS-PU-UL (For up to 3 power supplies)



#### IS-HTR

Heater Plate

- For exterior door/sub stations (excluding IS-SS-2G)
- Lowers temperature rating to -40°C/F
- · Inset thermostat turns heater on/off
- Requires PS-2420UL power supply

#### IS-IPRY8

IP Input/Output Adaptor (only compatible with IS-IP Door/Master Stations,



- 4 programmable (via web browser) contact inputs
  - Requires PS-1225UL IP Addressable power supply

## IS Series IP Security Intercom

#### **Specifications**

Power Source IS-CCU / IS-SCU / IS-RCU / IS-IPC: 48V DC - Use IS-PU-UL

IS-IPDV / IS-IPDVF / IS-IPDVF-HID / IS-IPMV: 24V DC - Use PS-2420UL or Power Over Ethernet (802.3af)

Network Interface 10 BASE-T / 100 BASE-TX Ethernet Hardware Protocols TCP, UDP, IGMP (Multicast), IPv4, IPv6

Bandwidth 320Kbps to 8Mbps

Software Processor 2GHz or faster, 1GB of RAM, Windows\* XP, Windows Vista\*, Windows\* 7, Windows\* 8

Connections RJ-45 (10/100Mbit Ethernet)

Calling Chime, image, and audio approx. 45 sec.

Communication AUTOMATIC (hands-free): to activate, momentarily push TALK button

MANUAL (push-to-talk / release-to-listen): to activate, push TALK button for at least 1 sec. or until

talk LED turns on / a beep sounds

Video Monitor 3-1/2" direct-view TFT color LCD

Min. Illumination 5 Lux at 1' distance

Night Viewing Up to 1' from camera, with white LED projected IP Relay IS-IPRY8 - Contact rating: 30V AC, 500mA

Door Release Contact rating: 24V AC/DC, 500mA - Use RY-24L for

larger contact rating (requires 24V DC power supply)

Wiring CAT-5e / 6

Distances Variable - Refer to IS Series Wiring Distances chart-

IS Series Wiring Distances	CAT-5e / 6 wire
All stations on p. 6 to IS-CCU / IS-SCU / IS-RCU	980'
IS-MV to IS-CCU / IS-SCU	980'
IS-RS to IS-CCU / IS-SCU / IS-RCU	490'
IS-SCU to IS-CCU using 3 CAT-5e / 6 cables	650'
IS-RCU to IS-CCU using 2 CAT-5e / 6 cables	650'
IS-IPC to IS-CCU using 3 CAT-5e / 6 cables	33'
IS-IPC to IS-RCU using 2 CAT-5e / 6 cables	33'
IS-IPC to network node	330'

## Sales tools available for Aiphone Accounts and Non-Accounts

## FREE PRODUCT DEMO, TRAINING, or BUDDY CALLS

- Perfect for Counter Days or Lunch & Learns
- Our experts will come to you with product
- Available for your staff or your customers





Scan tag to schedule a demo or training

## FREE **END USER BROCHURES**

- Easily demonstrates value of the IS Series
- Add to bids and proposals
- Digital and hard copies available









IS Series **End User Brochure** #95221

School Market **Brochure** #99579

**Commercial Market** Brochure #99586

## ONLINE NTS CEU COURSES AVAILABLE 🔀

Our IS Series for Sales Professionals course shows how the IS Series can strengthen building security in every marketplace, including educational, commercial, and healthcare. The IS Series for Technicians course demonstrates how to install an IS Series system and details the different system components. www.aiphonetraining.com

#### #95220

IS Series Brochure 10/2013















**@AIPHONE®** 



# JM Series Touchscreen Intercom

## A Perfect Solution!

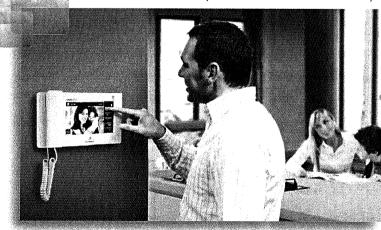
The JM Series can be installed at 4 doors and connect to 8 inside stations with internal communication between inside stations. Perfect for any application, anywhere.





Conveniently and safely identify visitors from any inside station. Place multiple stations around the office to ensure every visitor is attended to in a timely manner. The master station can automatically record visitor images onto an SD / SDHC card for future accessibility. Connect the system to CCTV cameras for additional surveillance capabilities.

## **RESIDENTIAL** (SINGLE FAMILY HOMES)



The sleek and modern design of the JM Series master station complements today's homes and lifestyles. In addition, the JM Series comes equipped with three alarm inputs. These can be used to alert residents of potential threats, emergencies, or home damage.

# Q 4 × J 8

#### SCHOOLS



Lock school entrances to maintain security by identifying visitors and unlocking doors safely and conveniently from the main office or principal's desk.

### HOSPITALITY



For hotels, hospitals, senior living facilities, or any location that restricts building access during the night or day, the JM Series provides a convenient way to unlock the door for guests or authorized visitors.

### **RETAIL & DINING**



Keep delivery or alley entrances locked while being able to easily identify visitors. See who is on the other side of the door from inside the establishment and conveniently unlock doors from any inside station.



# **Touchscreen Simplicity!**

The 7" touchscreen displays clear images from the door station. Know exactly who is at the door, even from across the room. The touchscreen interface replaces the traditional button design for easy operation and simplicity.

#### Flexible communication – all-in-one device!



#### Hands-free (One Touch)

Simply touch the screen and easily communicate with visitors using the built-in microphone and speaker.

Applications: Offices, Homes



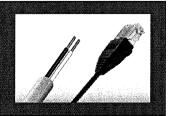
#### Handset

Need privacy? Just pick up the handset at any time during conversation. It is perfect for high-volume environments!

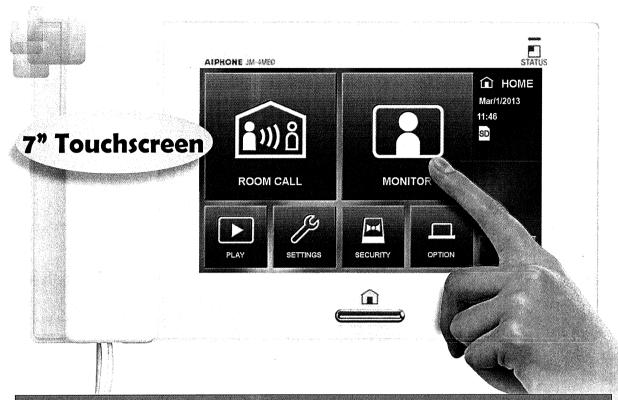
Applications: Healthcare, Schools

### Upgrading is a snap!

Door stations connect to the JM Series master station (JM-4MED) using standard 2-wire cable. Use existing wiring, including doorbell wire, to upgrade to a JM Series system. Once doors are connected to the master station, all sub master stations are connected using CAT-5e/6.

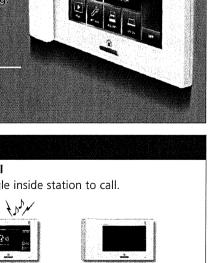


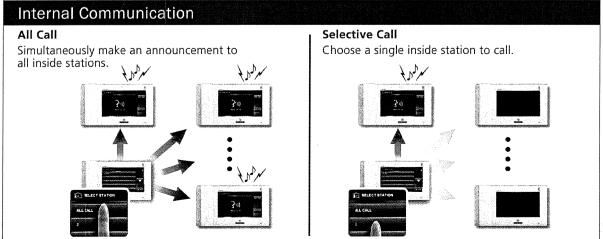
# Inside Stations (Master & Sub Master Stations)



## Use the JM Series touchscreen to easily navigate between functions.

## Sophisticated design.







#### AIPHONE JM-4MED



Actual size. Screen image simulated.



### Zoom in for detail.

The JM Series inside stations control the door station's wide angle camera to observe more activity behind the door. In addition, digital PanTilt and Zoom can focus on an area for greater detail.

## Record images to an SD\* or SDHC\* card!

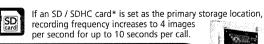
The JM-4MED features picture memory to record visitors. See who stopped by, when away from the building. Picture memory records images of visitors to internal memory. Insert an SD/SDHC card\* to increase the picture memory frame rate. Easily remove the card to view images on a computer or other SD/SDHC display device. \*SD and SDHC cards sold separately

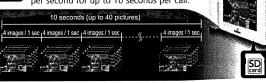




After a call is placed, the JM Series records 6 images per call to internal memory.







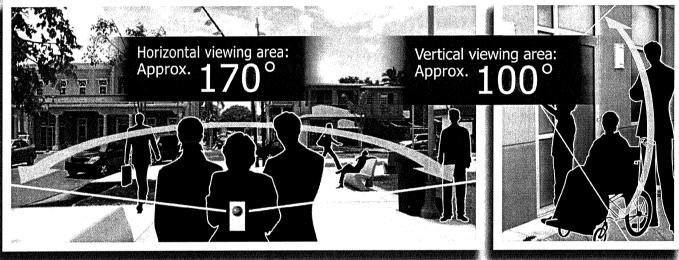


# **Door Stations**

# Get the Whole Picture with 170° Video Camera Door Stations

Easily identify all visitors, regardless of height, with the door station wide angle camera.

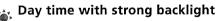
Using a 170° wide angle and 100° vertical angle camera minimizes blind spots, ensuring a clear view of the door station area.



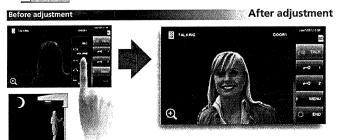
#### See images clearly day and night

The JM Series is equipped with an advanced light adjustment feature to compensate for varying light levels. If the image is too dark, use the ADJUST feature to increase brightness at the door station.



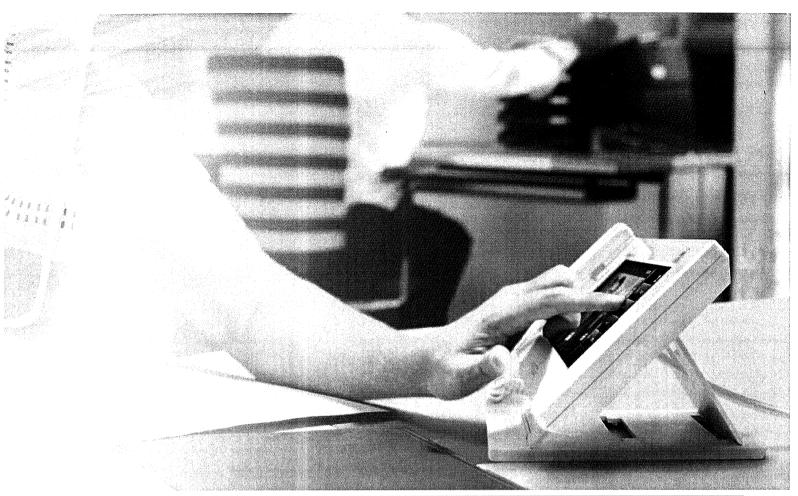


In situations where a strong backlight prevents the user from properly identifying their visitor, a simple adjustment using the touchscreen interface can correct and brighten the visitor's image.



#### Night time with low light

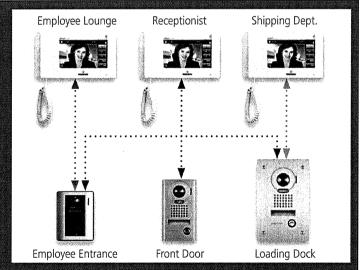
During low light situations, the door station LEDs can be turned on to illuminate the visitor or to more clearly monitor activities taking place around the door station.



### Partitioning for a secure building.

The JM Series allows for system partitioning to control interaction and authority between stations. Easily designate a certain master station to only communicate and unlock a particular door or set of doors. In addition, the system calling zones can be created between master stations for quick communication channels.

Partitioning is password protected at each master station to guarantee unauthorized users do not intentionally or accidentally compromise building safety.





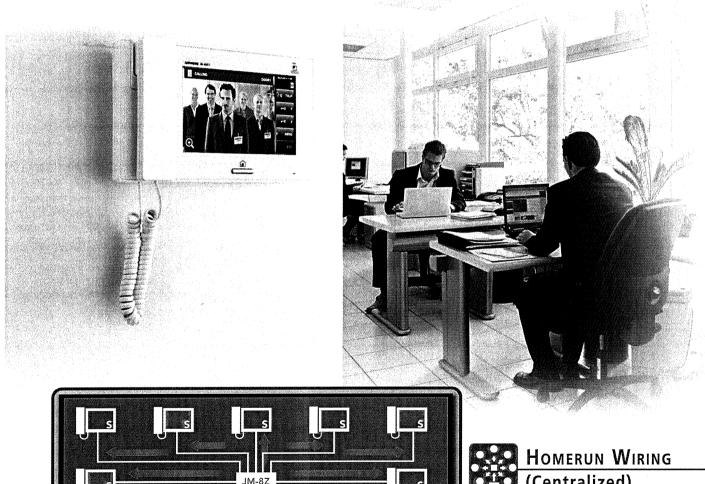
## Door station variety.

Using JK Series door stations, there is a door station to suit any application. Integrated access keypads and HID® readers help maintain building safety while continually providing easy access for staff and regular visitors.

## Flexible Wiring Configurations

The JM Series can accommodate up to 4 Door Stations and 8 Inside Stations in a single system. Flexible wiring configuration fits a variety of application needs. The units are connected using CAT-5e/6 cable, allowing for easy installation into new or retrofit applications.



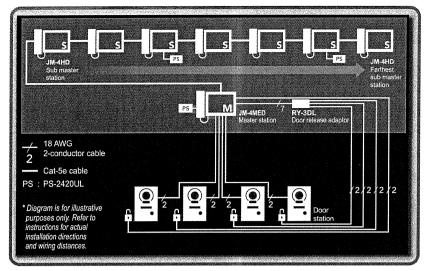


# HOMERUN WIRING (Centralized)

Most buildings today are designed using CAT-5e/6 wire or are being upgraded to accommodate the demands of business professionals. Take advantage of this common wiring method used in other applications such as access control systems or CCTV systems. Connect master stations to a central wiring adaptor to save on installation times.

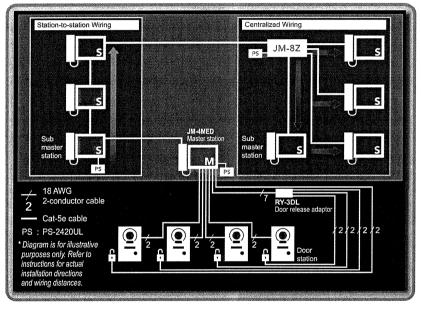
2-conductor cable

Cat-5e cable PS : PS-2420UL





Directly connect a master station to a sub master station and continue linking stations until the project is completed. This wiring style is also perfect for projects where maximum distance is a concern. Station-to-station wiring was commonly used with older style intercom systems. Now, easily replace or upgrade previously installed systems by using this commonly found wiring technique.





### COMBINED WIRING

The JM Series also can accommodate a blended wiring style to meet the unique requirements of a particular building. Connect a system using both station-to-station and centralized wiring where needed.

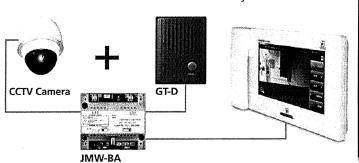
## Simple CAT-5e/6 Wiring

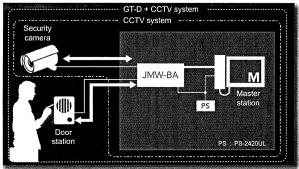
Save money!! Install the JM Series using today's most readily available wire. Choose from a variety of wiring methods to accommodate different building requirements.



#### Use a CCTV camera with an Audio Door Station

See the surrounding area by connecting a security camera using the JMW-BA adaptor. Connect a GT-D to the JMW-BA for two way communication.

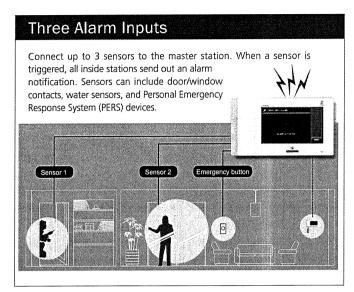


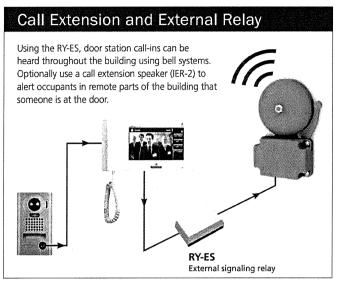


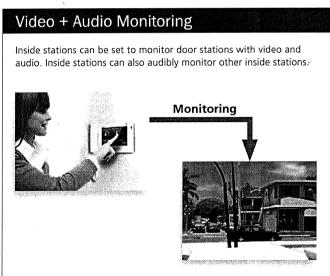


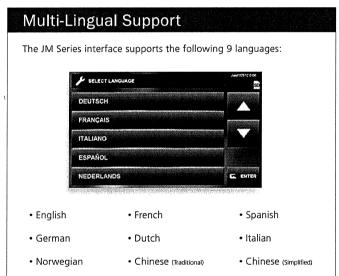
## **Additional JM Series Features**

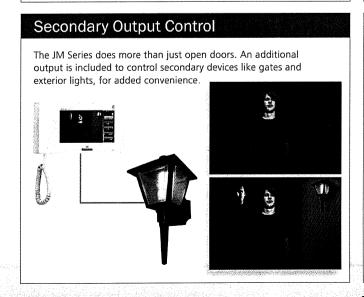
Convenience and Security at Your Fingertips

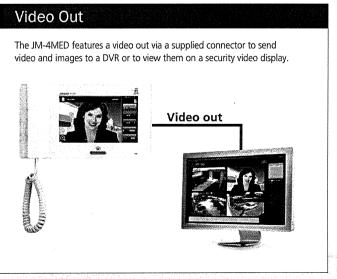












# JM Series Components 24×



#### Start with a box set....



Begin by selecting a JM Series Box Set. Additional components below can be installed to expand features and functionality. Each set contains (1) JM-4MED master station, (1) door station, and (1) PS-2420UL power supply. Just add wire!

#### JMS-4AED Box Set



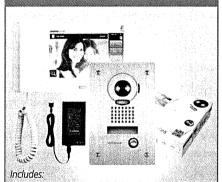
- Door Station | JK-DA: PTZ video door station, plastic, surface mount W: 3-7/8" H: 5-1/8" D: 1-1/8"
- Master Station | JM-4MED: Touchscreen video intercom master station W: 10-1/16" H: 5-11/16" D: 1-7/8"
- Power Supply | PS-2420UL: Power supply

#### JMS-4AEDV Box Set



- Door Station | JK-DV: PTZ video door station, zinc die cast, surface mount W: 3-7/8" H: 6-13/16" D: 1-1/8"
- Master Station | JM-4MED: Touchscreen video intercom master station W: 10-1/16" H: 5-11/16" D: 1-7/8"
- Power Supply | PS-2420UL: Power supply

#### JMS-4AEDF Box Set



- Door Station | JK-DVF: PTZ video door station. stainless steel, flush mount W: 5-5/16" H: 8-1/4" D: 1-7/8"
- Master Station | JM-4MED: Touchscreen video intercom master station W: 10-1/16" H: 5-11/16" D: 1-7/8"
- Power Supply | PS-2420UL: Power supply

### ...and expand by adding these components

#### **Door Stations**

Up to 4 door stations total per system



PTZ video door station, plastic, surface mount W: 3-7/8" H: 5-1/8" D: 1-1/8"



IK-DV PTZ video door station. zinc die cast, surface mount W: 3-7/8" H: 6-13/16" D: 1-1/8"



IK-DVF PTZ video door station. stainless steel, flush mount W: 5-5/16" H: 8-1/4" D: 1-7/8"

#### Sub Master Station Up to 7 per system (+1 JM-4MED)



Touchscreen video intercom sub master station W: 10-1/16" H: 5-11/16" D: 1-7/8°

#### **Power Supply**

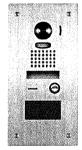
Power requirements vary depending on wiring method and number of stations in system. See instructions for details



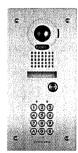
PS-2420UL 24V DC. 2A



Audio only door station, plastic, surface mount W: 3-7/8" H: 5-1/8" D: 1-1/8"



IK-DVF-HID\* PTZ video door station, stainless steel, flush mount with HID® ProxPoint® Plus embedded card reader W: 5-3/4" H: 11-5/8" D: 1-3/4"



JK-DVF-AC\* PTZ video door station, stainless steel, flush mount with access code keypad W: 5-3/4" H: 11-5/8" D: 1-3/4"

RY-3DL Selective 3 door release adaptor



JMW-BA JM-8Z Long distance / Sub master station CCTV adaptor distribution adaptor



IER-2 Call extension speaker



RY-ES External signaling relav



MCW-S/A Inside station desk stand



**AC-10S** Access control keypad, zinc die cast to match JK-DV, surface mount

<sup>\*</sup>The JM-4MED can be purchased separately when a GT-D, JK-DVF-HID, or JK-DVF-AC is the only door station to be used in a system.

## CONTACT YOUR LOCAL AIPHONE EXPERTS TO SET-UP A **FREE PRODUCT DEMO!**



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# VideoInsight

### **IP Video Surveillance 5.0**



#### Recorded

- Intuitive access to recorded video from any camera in system regardless of location
- Frame-by-Frame or variable playback speeds up to 16X
- View single camera or drag and drop up to 16 cameras for Synchronized Playback
- View groups of cameras via drag and drop
- Slider bar provides quick access to events
- · Digital zoom on all recorded video
- Save JPEG or print snapshots
- Synchronized video and audio
- Instant replay of last 30 seconds of recorded video
- · Create a clip with use of guides marking time interval
- Save clip to local client or server
- Continuous, motion activated, scheduled, event or trigger based recording
- Record up to 30 FPS or as little as 1 image per second, hour or day
- · Record always at 1 FPS and higher frame rate on motion or alarm
- Pre- and Post-motion recording
- Support for camera and server side motion detection
- Create sensitivity zones in Windows client or camera configuration
- Motion Event logs provide quick review of video associated with motion or alarm events
- View recorded video from archived servers
- Graphical timeline highlights motion events
- Smart Search
- Progressive download speeds for slow-speed connection
- Automatically manages files and disk space
- Specify maximum retention by camera
- Panoramic/360 De-warped support
- View full aspect ratio of 16:9 or 4:3

#### Video Export

- Save JPEG or print snapshots
- Clips include visable watermark, server based date/time stamp and camera name
- Option to include MD5 checksum watermark in each clip, use Standalone Player to validate
- Recorded video is saved in cameras native or MJPEG compression in AVI file
- Exported clips include audio
- Synchronized video export of up to 9 video streams in single AVI file
- Standalone Player with Watermark Validation Review recorded video on any PC while viewing thumbnails and using a scroll bar for precise investigation - includes option to validate a watermark

#### Live Video

- Full-featured Windows, Web, and Mobile Clients
- iPhone and iPad app available for free on iTunes Android App scheduled for Fall 2012
- Mobile App supports live and recorded video from any camera, control of PTZs and email images
- Web Client supports IE, Safari, FireFox, Opera and Chrome Active X is optional
- Macintosh support via Web Client
- Support for other smartphone devices including Blackberry and Windows Phones
- · Client applications require little or no end user training
- View live video from any camera across multiple servers
- Quickly navigate between cameras from any server using standard Windows Explorer tree structure
- · Unlimited users can view live video
- Digital Zoom on any image with mouse click
- Picture-in-Picture of zoomed area
- Create customized layouts and layout groups

- Drag cameras from left navigation tree into layout
- Predefined layouts stored in the database can pull cameras from multiple servers, restricted by security level
- Camera touring or Layout sequencing
- View full aspect ratio of 16:9 or 4:3
- 180° stitched layouts
- Single, Quad and Panorama views for 360 cameras
- Three PTZ control options including on-screen overlay commands, left navigation control and pop-up menu options
- Cycle PTZ presets, pausing for specified interval
- PTZ control with USB Joysticks
- Option to lock down non-admin users from PTZ controls
- PTZ Prioritization Users can be ranked to determine who has PTZ operations at a specific time
- Search box allows quick access to any camera or server search by partial name or IP address
- · Save JPEG or print snapshots
- Push live video pop-up windows to other logged in users
- 2Way audio allows operators to interact with video
- Create Covert cameras by removing from navigation
- Pause individual camera for instant investigation
- High Performance option renders video in real time
- Run in Full Screen mode with limited menus
- Connect up to four monitors per PC
- Video Wall app supports up to 64 monitors
- Operators can push video to a Video Wall, cycle layouts or view
  alarms
- Motion alerts displayed for each camera
- · Option to play sound on motion alarm
- Launch clients in full screen mode to predefined layouts
- Panoramic/360 De-warped support
- Public View App displays live images directly from camera without connecting to a server
- Lane Viewer App displays live images along with card holder picture and information to verify identity

#### **Facility Maps**

- Multi-level mapping provides quick access to cameras
- Mouse over Camera icons for live video pop-up
- Zoom into maps or navigate between mulitple layers
- Quick access to recorded video from facility maps
- Launch specified facility map on startup
- View maps from Windows or Web Clients
- Mouse over Layout icons to switch live displays to groups of cameras in the area
- Easy setup requires JPEG, BMP or GIF images and drag and drop camera placement of maps, cameras, layouts or doors

#### **Notifications & Automation**

- Pop-up live windows of alarmed cameras
- · Red outline in camera layout on alarm conditions
- · Play audio file on alarm to alert operator
- Pop-up window with detailed instructions for operator
- Alarm actions include changing displays, execute DIO commands, display instant replay, push image to video wall, cycle spot monitor, move PTZ to presets, change recording options and record with
- Email or send text message of JPEG or AVI clip
- · Alerts can be directed to specific users or groups
- Powerful Rules Wizard allows easy configuration of an unlimited number of automation tasks that allow the system to take actions after an event
- Motion alerts displayed for each camera
- Option to play a sound on motion alarm

- Send JPEG snapshots on an interval or on motion
- Alter operators of camera side Analytic events
- Using Analytic Tripwire, count people entering and exiting facility to keep running total and alert if threshold exceeded

#### **Enterprise Functionality**

- Support for unlimited cameras and recording servers
- Distributed login to any server prevents single point of failure
- Support for both centralized and distributed architectures
- Use existing SQL Server infrastructures or included SQL Express
- Centralized Management all camera configurations for all servers are done from one easy to use setup screen
- Authenticate users with a Video Insight users database or with integration of users and groups from Active Directory, LDAP or Novell eDirectory
- Assign individual camera permissions to users or groups
- All system and user settings are stored in SQL database
- Centralized storage of user layouts and centrally managed
- Automatic Failover
- Health Monitor comprehensive monitoring and alerting of system status
- Audit Trail of all user logins and configuration changes stored in a SQL database
- Automatic upgrade of client applications
- Automatic system backup
- Complete system performance statistics including Storage, Bandwidth, Resolution, Format and Frame Rate
- Users only see assigned cameras regardless of number of servers
- Export camera and server information in Excel format
- Camera Maintenance logging and tracking
- .Net-based Software Development Kit

#### Security

- Enterprise-wide user management
- Multi-level security including restriction of setup, management, live and recorded viewing, PTZ operation, access to layouts, facility maps, rules and clip creation
- Authenticate users with a Video Insight users database or with integration of users and groups from Active Directory, LDAP or Novell eDirectory
- Assign individual camera permissions to users or groups
- Comprehensive log of all changes to system
- Option to restrict users from logging in from multiple locations
- Limit users to a single login per username
- Option for inserting MD5 checksum into all recorded video files to detect any tampering

#### Camera Support

- Deep integration for \*1,800 camera models from 80 manufacturers \*Complete list available at www.video-insight.com
- Universal camera driver provides support for almost all other cameras via ONVIF, RTSP or HTTP
- Advanced camera features from Axis, Panasonic, IQeye, Sony, Sentry 360, Scallop and Immervision
- Single, Quad and Panorama views for 360 cameras
- Resolutions up to 20 Megapixel
- MJPEG, MPEG4, H.264 Compressions
- Multicasting support
- Multistreaming
- Camera or server side motion detection
- Support sensitivity and privacy zones
- Camera auto discovery
- Centralized camera management
- Audio inputs and outputs
- Combine audio and video from two independent sources
- Send live video to Axis Decoders
- Trigger Digital Inputs and Ouputs

#### Technology

- Robust scalable design
- Developed in open technologies including Microsoft ,Net and
- OS Compatibility 32 and 64-bit versions of Windows XP, 7, 2003, and 2008 R2
- Virtualization support for VMware, Hyper-V and Xen
- Automated failover support
- Access live and recorded video or control the server with .NET SDK
- Easy integration with 3rd party application via the well defined SOL tables
- Server Software runs as a Windows Service
- Clients can connect to a single IP address to access the entire
- Servers are connected to cameras and clients are connected to the servers - Clients do not connect directly to cameras
- Email support for SSL and alternate ports, supporting Gmail and Hotmail
- SSL certificates for secure web client transmissions
- Execute programs or batch files on triggered event

#### Storage

- Flexible high-speed storage design with no limits
- Support for internal and external storage devices including NAS, SAN and iSCSI
- Support for Pivot3 Cloudbank failover architecture and Dell EqualLogic iSCSI
- Integrator support for Veracity Coldstore
- Intransa Virtual and iSCSI solutions
- Long Term Storage for recorded video file management
- Move recorded video from single or multiple cameras or servers on a schedule basis
- Option to restrict users from logging in from multiple locations

#### **Performance**

- 250 two megapixel cameras per operating system
- Deep camera integration technology and storage architecture allow extreme server performance
- Total camera bandwidth of 600 Mbits/sec
- Unrestricted number of clients
- Load balancing
- High Performance live display mode can show up to 36 megapixel images at 30 FPS

#### Licensing

- Simple per camera licensing available in single camera increments
- No base or server fees
- Individual camera MAC address registration is not required
- No extra licensing costs for client applications
- Virtual cameras require only a single license
- Multi-stream connections only require one license
- Arecont 180° and 360° cameras require only a single license

#### **Support Options**

- Lifetime technical support Monday through Saturday
- Unlimited software updates
- Remote control applications for unattended access

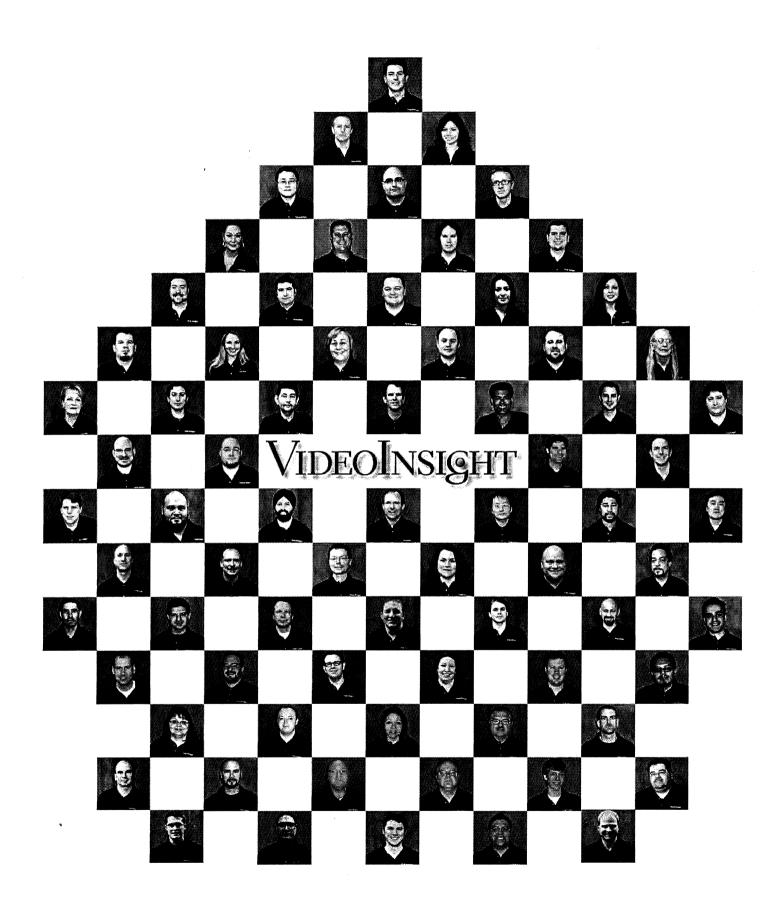
#### Access Control Integration

- S2
- Lenel
- **IMRON**
- RS<sub>2</sub>
- DSX
- Blackboard

## **Enterprise Video Management Software**



VIDEOINSIGHT



## Easy. Powerful. Affordable

Many Video Management Software products on the market today have been designed with unnecessary complexity and a bloated infrastructure — and cost way too much to own! Video Insight is an affordable, easy-to-use, and feature-rich Video Management Software(VMS) that allows SMBs and enterprise businesses alike the ability to access live and recorded video from any camera on any server via the Monitor Station, a Web Client or Mobile Apps. The solution provides customers the ability to use existing cameras and infrastructure in a centralized or decentralized deployment resulting in a significant savings.

Video Insight software is currently used by over 25,000 customers across numerous sectors including financial, government, retail and transportation — and has a very strong presence in the education market with more than 4,500 school and college campus customers.

## Why Choose Video Insight?

- Easy to Use requires almost no training
- Powerful enterprise class features designed for multi-facility use
- Mobile, Web and Windows Clients
- Multi-layered facility maps with live video and alarm pop-ups
- Supports unlimited cameras and locations
- Support for centralized or decentralized configurations
  - "Had we known that the digital solution was affordable and so easy to use with such sharp imagery we would have made the transition a long time ago rather than spending so much time and money on outdated technology."
  - John Croke, Card Systems/CCTV Analyst Providence College

- Easy camera integration supporting over 1,800 camera models from 80 manufacturers
- Open platform with powerful SDK
- High performing supports 250 cameras per OS
- Active Directory and LDAP Integration
- Automated Failover
- Supported by a world-class, U.S.-based technical support team

Currently used by more than 25,000 users worldwide

## Surveillance From Anywhere

Video Insight surveillance software allows you to access live and recorded video no matter where you are. The Monitor Station, Web Client and ViMobile App share powerful VMS features designed to work in an enterprise level, multi-facility environment or a small-scale deployment.



### Monitor Station

The Monitor Station is a powerful, full-featured, easy-to-use client that allows users to view live and recorded video from any camera on any server.

Using the Monitor Station, administrators can configure all server and cameras from a centralized console. Great for users who need powerful features like dispatch.

#### Kev Benefits

- Powerful features
- Quick view live and recorded video from any camera
- Intuitive, easy-to-use design
- View up to 250 cameras per OS
- Bandwidth Options
- Control remote Video Walls
- Centralized administration
- Alarm monitoring

## Web Client

The Web Client allows you to view live or recorded video from anywhere using Internet Explorer, Firefox, Chrome, or Safari without a plug-in.

The fully functional Web Client allows users to search recordings via a timeline, control PTZ, take snapshots, download clips, view up to 36 cameras in a layout, and use facility maps with live pop-up windows.

#### Key Benefits

- Easy to use
- · Supports all browsers
- Live pop-ups in facility maps
- View cameras from multiple servers in the same layout
- Zoom into live and recorded video
- Graphical timeline
- Support for SSL transmission

## ViMobile App

ViMobile allows "on the go" users access to live and recorded video from any camera on any server. View camera layouts, facility maps, email snapshots, and control user access with active directory authentication.

ViMobile is available for iPhone or iPad via a free iTunes download and will be available in the Android Market Store.

#### Key Benefits

- · Live and recorded video from any server
- Layouts can pull cameras from multiple servers
- View cameras in low or full resolution
- AD and LDAP user authentication
- · Facility map





## Powerful Enterprise Feature Set

Don't let the price and the easy-to-use format fool you! Video Insight provides the most robust VMS features and accessories on the market. Optimized for enterprise, multi-facility configurations, Video Insight is also the right choice for small video surveillance deployments.

#### Video Wall



When viewing a large number of cameras from a central dispatch, it's helpful to have multiple large monitors allowing everyone to view the same images. The Video Insight Video Wall application will automatically display a group of cameras, distributed over multiple monitors, allowing operators to interact by changing the layout and pushing cameras to specific monitors.

#### **Public View**



One of the challenges of deploying IP video cameras is displaying the live image in a public setting. Public View from Video Insight easily solves that problem. Public View is a standalone application that automatically starts and can display up to 36 images on a single monitor.

#### Health Monitor



Health Monitor provides immediate notification of issues affecting the Video Insight server. The Health Monitor receives status updates from each Video Insight server and cameras and sends email alerts if status is not received within the designated limits or exceeds predefined thresholds.

#### Storage



When the storage requirement exceeds the server capacity one way to address storage issues is by using the Video Insight Long Term Storage application.

#### Features:

- Standalone application that pulls video from the Video Insight Server
- Create multiple schedules
- Select cameras
- Select time frame
- Transcoding of MJPEG images to Microsoft WM

#### Centralization



A centralized VMS deployment includes the ability to virtualize, reduce capital investment, reduce maintenance costs, provide a robust redundancy, and leverage your existing technology infrastructure.

## AD/LDAP Integration



Using an AD/LDAP integration provides the users a common authentication to the Video Insight Software Suite. This also provides additional security benefits such as password policies and password expiration.

Provides customers with the ability to smart search - highlight area and

#### Analytics / Search



search for motion, timeline as well as analytics integration supporting direction, stopping, dwell filter, enter and exit filters, appear and disappear filters, speed filter, tailgating, abandoned object, object counting, camera attack, tamper detection and more.

"We recommend Video Insight software for all of our projects — among them schools, businesses and petrochemical plants. It works with nearly any camera model an enduser has or wants and it is a reliable and feature-rich product."

- Mark Kleinsteuber, Vice President Klein Security & Safety

Features | 6

## IP Server

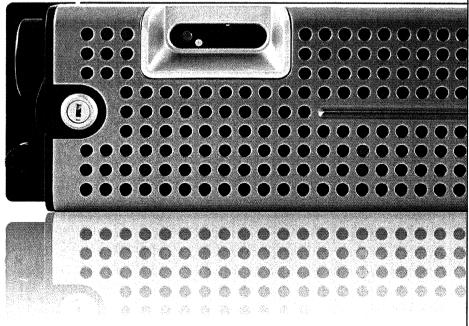
The Server is the hub of the Video Insight IP software product — communicating directly with cameras by requesting images, forwarding images to clients, and saving them for review. Video Insight runs on all Windows Operating Systems as a service with the Server App configured as a standalone server supporting up to 250 cameras or as part of a group of servers supporting an unlimited number of cameras.

#### **Key Benefits**

- Scalable
- Efficient 64-bit design
- Designed for large camera deployments multi-server, multi-location
- .Net
- SQL Server based
- Support for all OS
- Supports camera- and server-side motion detection
- Supports advanced camera features
- · Automated failover
- Integrates with Active Directory

#### Storage

- Support for local, direct attached SAN / NAS
- iSCSI
- Pivot 3
- Dell EqualLogic and Dell Compellent
- · Veracity Coldstore
- D-Link



## Wide Camera Support

Video Insight provides easy integration to over 1,800 camera models from 80 manufacturers. Features include maximum resolution, digital input and output, PTZ control, two-way audio, motion detection and other specialized features.

































## Access Control Partners

Video Insight surveillance software integrates with leading Access Control providers to bring endusers the key strengths of both systems: video surveillance coupled with the ability to limit and monitor access to buildings and areas within buildings.























## Storage Partners

Partnering with leading storage providers gives Video Insight customers options for system expansion and backup resulting in lower costs, better performance and eliminating the risk of lost video.



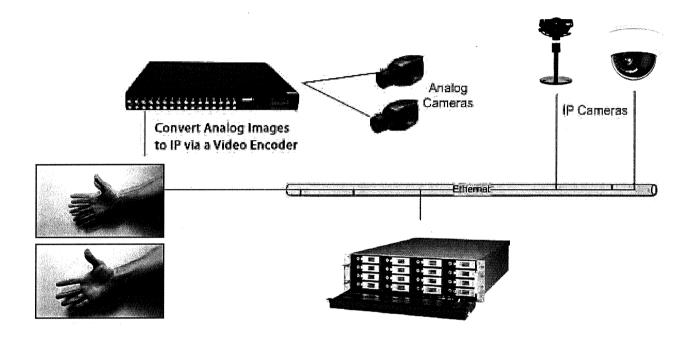






## The Most Cost-Effective Path to IP

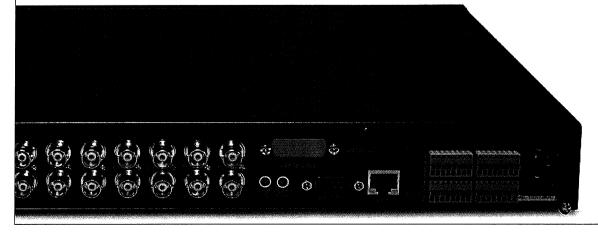
The VP Series Encoders from Video Insight provide the most affordable, yet simple, solution to centralize and scale your video surveillance system. Migrating to IP video from analog using video encoders sets the foundation for a video management system where you can easily add existing and new cameras – analog or IP – to your network.



#### Benefits of the VP Series Encoders:

- Up to 16 inputs
- Capture at D1 Resolution
- Up to 30 FPS
- H.264 compression
- De-interlaced Images
- Dual stream
- Onboard motion detection
- 1Gb Network port

- Do not require Video Insight licenses
- No Software maintenance Fees
- · Digital inputs and outputs
- Audio
- PTZ Control via RS485
- ONVIF Compliant
- 3 Year Warranty



## Some of Our Customers





## Benton School District PURSUIT OF EXCELLENCE THROUGH EDUCATION

























































Corporate &









Calvin Klein







Nashville International Airport



## Integrators

One of the most important partnerships in providing an effective video management system is the one between Video Insight and our systems integrators. Integrators recommend our product to their clients because they know the Video Insight VMS is feature rich, user friendly, affordable and most of all – reliable. They also know that our U.S.-based technical support team – which operates on a one-hour call back guarantee – will always be there.

#### Key benefits for Integrator Partners include:

- · Substantial discounts
- Shared recurring revenue opportunities
- Marketing & trade show assistance
- RFP assistance
- · Leads & more

- Product training, unlimited webinars and sales engineer support
- Dedicated salespeople
- Credit (based on approval)

When you become a Video Insight Integrator Partner, we provide you a superior VMS product, and our support doesn't stop there. We highlight our partnerships in a variety of ways—via case studies and articles placed in industry trade publications, on our website, and throughout social media.

#### Problem

Addressing Costly and Frequent Equipment Updates to an Existing Analog System

Located in Providence, RI- one of America's first cities- and rich with history, culture and tradition, Providence College is a 100-year-old institution with approximately 4,000 students. Although its academic offerings are superior, its outdated analog video surveillance system, charged with monitoring 50 campus buildings, was becoming a costly burden.

"Basically we were throwing good money after bad," said Providence College Card System/CCTV Analyst John Croke.

"We didn't want to continue investing in the older analog technology," he said. "We were spending a great deal of money to get analog cameras running on our DVRs."

Making the upgrade to campus-wide fiber optic cabling gave Providence College the opportunity to transition from its existing analog video surveillance technology to a far superior IP video surveillance solution operating on Video Insight IP software.

Through its relationship with systems integrator J&B Communications, Providence College had access control installed to secure entrances and rooms on campus. After approaching J&B with the task of procuring a solid video surveillance solution, J&B recommended Video Insight.

"Put simply, Video Insight is an excellent product that is easy to use, affordable and is far superior to anything that is available in video surveillance."

- Robert O'Connor, J&B Communications President

#### THE SOLUTION

Video Surveillance Overhaul: From Analog to IP

The best college in the city voted "the best city to live in" now has the best in video surveillance — an IP system from Video Insight. Updated monthly with major upgrades released annually, Video Insight offers end users tailored solutions by offering direct access to developers who can provide a solution for practically any surveillance scenario. "Put simply, Video Insight is an excellent product that is easy to use, affordable and is far superior to anything that is available in video surveillance," said J&B Communications President Robert O'Connor.

"It fits so well into the suite of services we provide as an integrator." The Providence College solution using Video Insight brought them into the "new age of video surveillance," said O'Connor. J&B Communications converted 100 existing analog cameras to digital through the use of H.264 Video Encoders and installed nearly 50 new Axis digital cameras. The cameras are installed in many of the college campus security mainstays including hallways, parking lots and on-campus security telephones.

Operating on two Windows-based servers located on the IT mainframe, the new system "provides the ability to access all cameras over the campus network and via the Internet with different levels of security," said O'Connor.

"Our users have been so impressed with the quality of the images as well as the ease of use of the Video Insight system. Our administrators are

thrilled!" said Croke. "The digital system is so much easier than analog – especially when we have to look up older footage."

Croke and technology personnel have conducted the training and manage the installation of the cameras and continue to add cameras. "Had we known that the digital solution was affordable and so easy to use — with such sharp imagery — we would have made the transition a long time ago rather than spending so much time and money on an outdated technology," said Croke.

# VIDEOINSIGHT



# VIDEOINSIGHT



Texas' Capital School District Sought Better Video Management System for 3,000+ Camera System



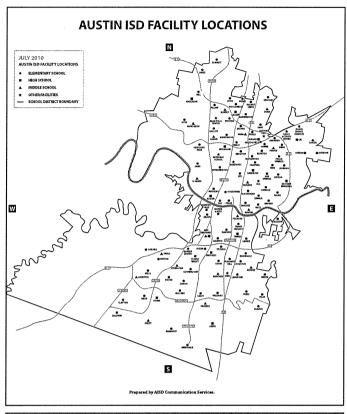
Known for its music scene and for being proud to be "weird," Austin is more than just the capital city of Texas. It's also home to the 38th largest school system in the United States. Encompassing 230-square miles, Austin Independent School District has 86,000 students and more than 11,000 employees across 124 campuses.

An organization this large requires a dependable video management system to aide in providing video monitoring of facilities and students, as well as the ability to review incidents in an easy and rapid fashion. Schools districts this large move employees from campus to campus. Which means the VMS administrators spend a considerable amount of time with user maintenance. With this number of users a reliable web client is more economical than installing (and uninstalling) thick VMS clients on each PC, which also overburdens the already taxed VMS administrators.

Austin ISD found, however, that their 3,000 camera, 50-server system came up short in these all-too-important – and many other – areas.

"We were unhappy with the platform that we had and we needed a more practical solution — something that is easy to use," says Austin ISD Police Department Representative Wayne Russell. "We needed something that didn't require an incredible amount of CPU processor power and that could also serve as a fully-functioning web-client."

After an exhaustive bid process, Russell says Video Insight was the only choice: Video Insight was the only software solution that worked seamlessly with the distirct's existing cameras from their previous software provider, DVTel. Video Insight also offered what Austin ISD most sought: ease-of-use and a dependable web client.





Video Insight Software With Strong Performing Web Client and LDAP Integration Provides Austin ISD Better Performance, Storage and Image Quality

Video Insight Chief Technical Officer James Whitcomb says that Video Insight's open architecture, ease of use and features that were developed specifically for large systems with multi-campuses and facilities is what made it best-suited for a project like Austin ISD.

"Austin ISD was unhappy with their previous provider and had specific expectations that we were more than able to meet," says Whitcomb.

How did Video Insight improve the Austin ISD's existing system?

Training – Austin ISD VMS users made the transition to Video Insight with a simple guide showing the login instructions and how

to navigate. Because Video Insight is so easy to use, the video management team did not require any training sessions, although they have access to numerous technical training videos on the Video Insight Support webpage if they desire to undergo enduser training or seek instruction on a specific topic.

Web Client – Austin ISD users can now access live and recorded video via the Web Client. With the previous system they only used a Thick Client that had to be physically installed on each PC. With the number of users in this size of a district this was an almost full-time job for the VMS administrators.

LDAP Integration – With Video Insight's LDAP user and group integration, Austin ISD created a security group for each campus and assigned camera permissions to these groups. As users move from campus to campus, the video management team only has to move the users from one group to another. Even if a single server supports multiple campuses, the users get permissions to only the cameras assigned to the group. Under the previous system, VMS administrators had to create user names for each video user and assign camera permissions – a time consuming and unnecessary task.

Image Quality – With Video Insight, Austin ISD is able to run all of their cameras at maximum resolution even while using the same hardware. Previously, the cameras had been set at half resolution to improve system performance.

Storage – With Video Insight's efficient storage system, recorded history has doubled across all the servers even considering the image is running at full resolution.

System Performance – With Video Insight's distributed architecture, users login to servers with their cameras and are not routed to a single login server. This has dramatically improved the user experience since previously users had to wait up to 5 minutes to view video after login.

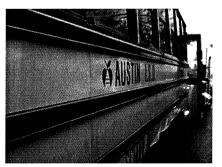
Wide Camera Support – With Video Insight's support for 1,200 different camera models from 70 manufacturers, Austin ISD is able to add new cameras from any manufacturer, which Russell says he is eager to explore.

Russell says they are very satisfied with the Video Insight system. Instead of struggling with problems in their VMS, they can now dependably access cameras and recorded video. The Austin ISD police department dispatch has the ability to monitor cameras 24-hours a day, seven days a week, but the campus administrators are the primary monitors – routinely watching cameras during peak times: bus drop off and pick up, in cafeterias during breakfast and lunch time, on the playgrounds and in the hallways during class changes.

If there is an event, school administrators do not export video – they alert their assigned police officer of the incident and the officer exports the clip and assigns it a case number. Limiting who can export a clip provides an extra layer of security for video that contains images of school children, says Russell. "While we wouldn't expect an employee to export clips for any reason other than to share an incident with the authorities, it's always comforting to have absolute control over video images of the children in our school system."

Whitcomb says the challenging Austin ISD project is a perfect indication of how Video Insight can improve video management – no matter the size.

"As a result of our work together Austin ISD has better system management, better use of storage, no need for in-depth training," says Whitcomb. "The best news is that they have reliable video surveillance that adds to – and does not detract – from a district-wide safety program."



### To learn more visit www.video-insight.com

Video-Insight offers intelligent and user-friendly state-of-the-art IP video surveillance systems. Headquartered in Houston, Texas, Video-Insight software is used in thousands of businesses including schools, universities, hospitals, banks, hotels, restaurants, retail businesses, and government facilities. Visit our website or call 713.621.9779 for more information.

### Case Study: Leon County, Florida, Schools

# VIDEOINSIGHT Digital Video Management System

"One of the best features is that authorized personnel can watch the camera from our state-of-the-art monitoring station or remotely, whichever is most convenient for them."

> -Leon County Schools Safety & Security Director John Hunkiar

### The Problem?

Large School District Needed Affordable & Effective Surveillance System

Home to Florida's capital of Tallahassee, Leon County is among the largest public school districts in the state serving

33,000 students at 48 campuses. With dozens of school campuses and virtually no comprehensive video surveillance system, Leon



County Schools was seeking an affordable, yet effective, video surveillance system solution when they first approached Video Insight in 2007.

Safety and Security Director John Hunkiar said Leon County Schools sought to ensure that the 48 campus perimeters and administration buildings were safe from unauthorized access and use. They desired to have a full-fledge video surveillance solution, but wanted something simple that they could easily install and maintain.

School Security is the Leon County School's number one priority, and the progressive district is a national leader in utilizing technology to maintain safe learning environments.

"We did a great deal of research when looking at different video surveillance companies," said Hunkiar. "We were looking for a company in particular that would strictly deal with the software and didn't have to include a lot of hardware as part of the deal. We found that Video Insight offered us everything we were looking for."

Leon County Schools also sought to incorporate access control to some of their administrative facilities to secure sensitive and confidential data.

### The Solution?

Affordable Analog Video Surveillance & Access Systems

Leon County chose an analog system consisting of rack mount Dell 2950 servers and 32 cameras per school campus, yielding more than 1,500 cameras in all. Currently that represents cameras at 24 elementary schools, 8 middle schools, 6 high schools and more than 10 special campuses, and administrative buildings. They also continue to add more cameras as their needs increase and their configuration changes.

The cameras are primarily set to monitor and record building exteriors and parking lots with the prime task of deterring unauthorized campus access and visitors, as well as illegal activity including vandalism, said Hunkiar.

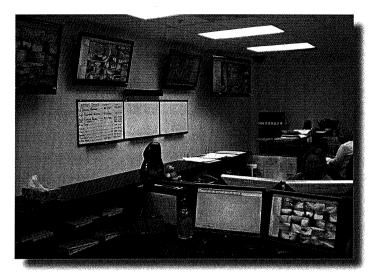
Read on for more of the Solution.

"One of the best features is that authorized personnel can watch the camera from our state of the art monitoring station or remotely, whichever is most convenient for them" said Hunkiar. "Image storage demands are also adequately met and easily accessed."

Leon County Schools also chose to implement Video Insight's card access control system in order to secure confidential information in a few administrative areas. Building Management Systems Coordinator Jim Sciara, has been instrumental in building automation and oversees Leon County Schools' technical security camera program.

"Access control and security cameras are becoming more commonplace in Florida schools. There are many benefits to these systems when meeting the demands of tiered access levels and providing accountability," said Sciara.

Since Leon County Schools had just "16 cameras at a couple of sites" on their vast school district, it was a considerable job outfitting 48-plus buildings with the analog system they selected. Both Hunkiar and Sciara agree that Video Insight has surpassed their expectations and has offered professional support as well as increased capability over the last two years.



Pictured is the video surveillance monitoring station at Leon County, Florida, Public Schools.

"We have been very pleased with the products and the service we have received. It's very easy to use – we do the installation and the maintenance, as well as all of the training," said Sciara.

"We continue to work with Video Insight adding new equipment on a regular basis and as we grow we plan to continue to utilize their expertise," said Hunkiar.

### To learn more, visit www.video-insight.com

Video-Insight offers intelligent and user-friendly state-of-the-art IP video surveillance systems. Headquartered in Houston, Texas, Video-Insight software is used in thousands of businesses including schools, universities, hospitals, banks, hotels, restaurants, retail businesses, and government facilities. Visit our website for more information, www.video-insight.com, or call us at 713.621.9779.

# VIDEOINSIGHT

**IP Video Management Systems** 

# SUCCESS STORY Pflugerville ISD



### The Problem...

Growing Texas School District With 29 Campuses and Counting Needed Comprehensive Video Surveillance System

Pflugerville (pronounced "flew-grr-ville") Independent School District rests in a popular suburb just northeast of Austin, Texas. Encompassing nearly 100 square miles, PISD enrolls more than 21,000 students on 29 campuses.

Within the next 10 years PISD expects to double its enrollment to reach more than 40,000 students. Recognizing the need to develop a comprehensive video surveillance system to effectively monitor and provide safety for the thousands of students that walk the hallways and enter and exit buildings every school day, PISD sought a district-wide video management system to replace the DVRs and proprietary camera software systems they were using at a few campuses.

"We had a campus-by-campus DVR-based system, and not at every campus, just at a few" said Jo Moss, PISD Safety & Emergency Management Coordinator. "If a camera went down – which was often – we went out to the BuyBoard state-approved vendor list and just bought another one. We found what we had in place to be a temporary fix for what was a more general issue."

Moss said it was a system that offered little support which seemed to result in continued money invested in equipment, rather than a solution. She and Technology Project Manager Todd Gratehouse then sought to further develop the existing plan and to implement a comprehensive resolution that would provide district-wide coverage — a solution that was in line with the district's safety initiatives.



A Pflugerville ISD police officer monitors video from an Arecont 360 degree camera in a school cafeteria at John B. Connally High School, Pflugerville ISD.

"Video Insight has been so easy for our campus administrators and police officers to just get into the software and do what they need to do because the user interface is so simple to use."

— Jo Moss Pflugerville ISD Safety & Emergency Management Coordinator

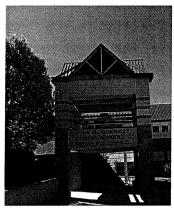


### The Solution...

2,200 Camera Stream VMS Operating on Video Insight Enterprise Software

After an exhaustive bid process, PISD selected Video Insight's Enterprise Software to manage the camera district-wide solution. System Integrator Titus Systems, of Round Rock, Texas, provided the physical installation of the cabling and cameras. The implementation includes 600 Axis and 300 Arecont 8MP cameras running on 11 Dell R510 servers each with 22TB of RAID5 storage hosted in the PISD datacenter.

Cameras have been placed in all major hallways; entrances and exits; bus loops; loading docks; cafeterias and gymnasiums. The district chose the extremely reliable



John B. Connally High School, Pflugerville ISD.

Axis cameras for many of indoor and outdoor locations. The Arecont cameras are a mix of 180 degree and 360 degree 8 megapixel panoramic cameras. The Arecont cameras provide four separate camera streams, but only use one Video Insight license (which saves

the district money). Moss said the Arecont 8MP 360s also make the camera presence less noticeable by students.

"With the Arecont 360 I have four excellent views of the cafeteria, for example, but as far as the students are concerned, they just see one camera. Also, our school board didn't want to give the impression that PISD had entered a 'Big Brother' phase, so the more you can do with fewer cameras satisfies everyone."

With PISD's fiber infrastructure, all 2,200 cameras are streamed from the various campuses to the datacenter where the Video Insight Enterprise Software distributes the processing across the Dell R510's running more than 150 cameras per server, which makes for an efficient use of infrastructure, said Gratehouse. In addition, a 12th R510 is configured for automated failover in the case of a server failure.

"Our purpose in developing this plan was to provide the safest environment for our students and employees, while also maximizing our resources, and we have achieved that," he said.

Gratehouse added that employees have found the Video Insight software much more "user friendly" than what they had before.

"Our campus administrators and police officers monitor the cameras and at times we have had to make video clips for use in investigations," he said. "They have had no problems in retrieving video and in using the software. It has been so easy for them to just get into the software and do what they need to do because the user interface is so simple to use."

Moss said PISD is building for growth with two new elementary schools, a middle school and a high school coming on board in the next five years. The district plans to have cameras using Video Insight for these campuses, as well.

The district is pleased overall with the implementation, particularly since the comprehensive coverage Video Insight provides supports the district-wide safety plan.

"Video Insight ensures consistent coverage throughout our district," said Moss. "We know that we have the doors, cafeterias, gyms and hallways of all schools covered. That consistency is key to the implementation of our district-wide safety program. All campuses have the ability to monitor and provide a safe environment for our students and employees."

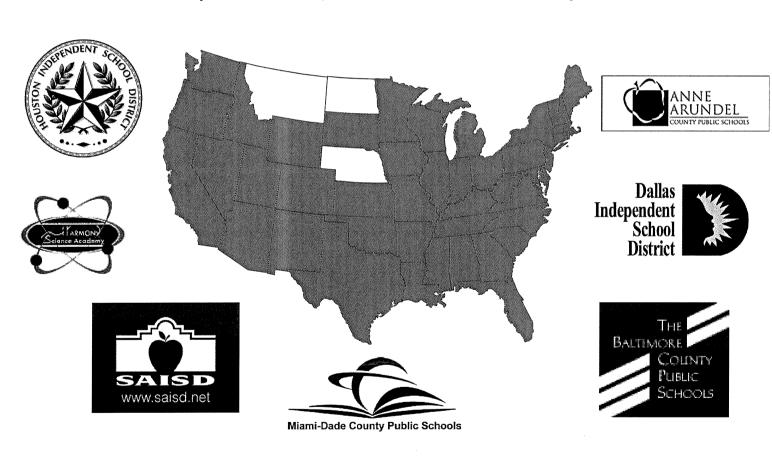
# Raptor Visitor Management Nation's Leading K-12 Visitor Management Software



**Yraptor** 

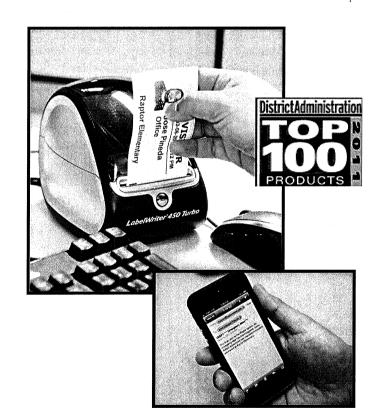
### **Customers Nationwide**

Raptor leads the nation in visitor management software for K-12 schools and protects over 9,500 schools across the country.



### The Raptor Difference

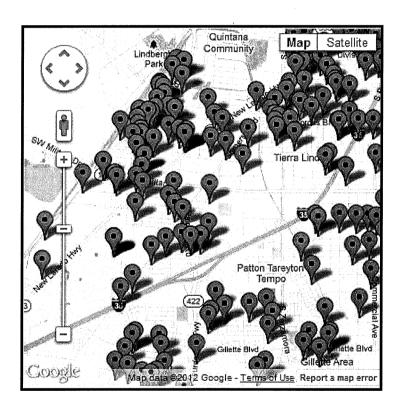
- Raptor serves more K-12 schools than any other visitor management system in the U.S.
- Raptor provides full feature functionality across four tracking modules: visitors, students, faculty, and volunteers.
- Raptor is the only visitor management provider that provides live offender alert monitoring.
- Raptor's Customer Support department is unmatched by any K-12 visitor management provider.
- Raptor provides an emergency alert button, a silent alarm, that can send emergency communications to a customized list of recipients.



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# **Comprehensive Database**

- Since inception, the Raptor System
  has identified over 11,000 registered
  sex offenders attempting to enter our
  client's schools.
- Raptor maintains the most comprehensive registered sex offender database of any visitor management provider and provides weekly updates.



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### **Offender Alert Monitoring**

- Raptor is the only visitor management provider that actively monitors all client's possible sex offender alerts in real time.
- The Raptor staff can provide feedback to front desk and security personnel on suspicious alerts.
- Raptor's trained staff monitors more than 7,000 possible offender alerts per month.



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### Feature-Rich Volunteer Module

- Raptor's Volunteer Module allows schools, districts, and volunteer coordinators to easily manage, communicate with, and track all of their volunteers.
- Every volunteer receives an instant sex offender background check each time they are logged into the Raptor system.
- Raptor's Volunteer Module integrates seamlessly with your district's volunteer and approval process.



- Reporting includes:
  - Volunteer hours
  - Volunteer event summaries
  - Volunteer custom fields and custom histories
  - And much more...

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#### Schools to check for sex offenders as visitors get quick background search

- ABOnews Seeker
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By Elaine D. Briseño / Journal Staff Writer | Sat, Nov 2, 2013

Posted: 12:05 am

Starting this month, parents and community members visiting most Rio Rancho schools must present an identification and undergo a quick background check.

Michael Baker, director of Rio Rancho Public Schools security department, said he hopes to have the Raptor system installed at every school, except Cyber Academy and Independence High, by the end of this month. Baker said those schools are small and don't need such a system.

Spokeswoman Kim Vesely said Ernest Stapleton and Maggie Cordova elementaries, Rio Rancho Middle, Rio Rancho High and Shining Stars Preschool already use Raptor.

The system allows schools to run a check using a person's ID. The check takes 15 to 20 seconds, and Baker said the staff at the school will be looking for something very specific.

"When somebody gives us a state-issued government ID or drivers license, we will run it against the national sex offender registry list," he said. "What we are looking for is to determine if someone is coming on school grounds who is a prior sex offender."

The system will search the National Sex Offender Public Registry and immediately print out a visitor's badge for those not on the registry. The registry is managed by the U.S. Department of Justice.

Rio Rancho district policy states parents, including those who are registered sex offenders, have a right to be on campus. Baker said if a parent is on the registry but has legitimate business on campus, he or she will be escorted by a school employee. Baker said those who cannot provide an ID will also be escorted while on campus.

He said in the future, he also would like to be able to check whether there is a restraining order in place against the visitor. It would be up to the person filing the restraining order to give a copy to the school. He said the school would then enter that into the system.

Baker said for larger events, the school will not do background checks.

"If there are special events, like an open house, that are open to the public, there is no way we can check everybody," he said. "It would take hours to check people in."

Baker said it will cost about \$22,000, and the district will pay an annual license fee of \$9,000.

# **Live Customer Support Department**

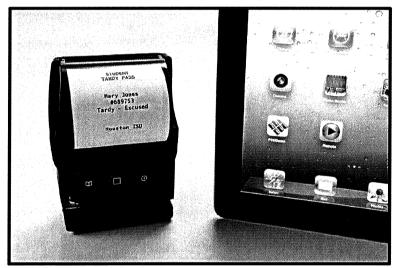
- Live customer support is available from trained Raptor staff at Raptor's HQ office.
- Support options include phone, email, chat & remote assistance.
- Raptor provides personalized training for users.
- On-demand training videos are available online 24/7.



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## **Innovative Product Pipeline**

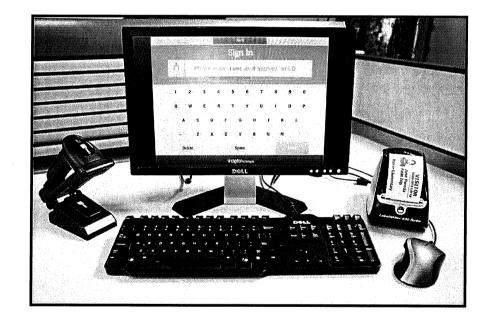
- Raptor is the nation's leading innovator in visitor management software for K-12 schools.
- Over 9,500 customers communicate ideas for new features and functionality.
- Future product development includes:
  - iPad™ / iPhone™ Raptor application
  - Android<sup>™</sup> Raptor application
  - Enhanced student tardy workflow
  - Facial recognition software for offender alerts



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# **Your Raptor Setup**

- Raptor is a web based application
- Hardware installation takes minutes with little or no help from technical staff
- Basic Raptor System includes:
  - Site software access for a full year
  - (1) ID scanner
  - (1) Visitor label printer
  - Case of 3000 visitor labels
  - Free user trainings via live webinar
- Self check-in for return visitors can be processed from a separate computer



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# Thanks for your time!



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#### Oconomowoc High School implements security scan for visitors

By DONNA FRAKE

Posted: Nov. 4, 2013

Oconomowoc Area School District - A new software program being piloted by Oconomowoc High School will scan visitors' identification to determine whether they can enter the school building.

The software program, Raptor, is expected to be implemented in the next few weeks.

Oconomowoc High School Principal Joseph Moylan explained that the system is an added layer of security for the nearly 1,500 students at the school.

"We scan their (visitors) driver's licenses, and the system does a quick background check but it doesn't tell us what they've done wrong," he explained.

"It is not meant to be a privacy invasion; it is meant to keep kids safe. It is an added safety

The background check screens for violent or sexual offenses — "things that would make you a danger to the environment," Moylan said.

After a visitor is cleared, the program prints a badge with the name, photo, date and time, along with the destination of the guest.

According to the company website, the software "helps schools and community facilities keep unwanted visitors out while tracking those they allow in.

By scanning a visitor's driver's license or other state-issued ID, the program instantly screens for registered sex offenders in all 50 states and can also screen for individuals with restraining orders, custody issues, suspended or expelled students, known gang members, or for any custom alert.

Should a potential threat be identified in the school, the system is designed to send instant alerts to designated officials, including administrators and law enforcement, via email, text messaging or page.

The program can also be used to track and report faculty and volunteer hours as well as student tardies and early signouts. It also allows students arriving late to school to check themselves in.

Moylan said that it is another level of protection for students that began with secured entrances at schools about 10 years ago.

The new software could be in other district schools next year.

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Board Meeting #1 January 14, 2014 Item #C.14

### **ADJOURNMENT**

RECOMMENDATION  Move to adjourn the January 14, 2014 Board Meeting #1.		
HAND VOTE		
MOTION:	SUPPORT:	ACTION:
	TIME:	